# **Conister Bank Limited**

Directors' report and financial statements For the year ended 31 December 2020

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# Directors

David Gibson (73) ≠ Non-executive Chairman

Alan Clarke (70) Non-executive Director

Denham Eke (69) Non-executive Director

Douglas Grant (56) Managing Director

lan Morley (69) ≠ Non-executive Director

Haseeb Qureshi (32) Chief Operating Officer

Sam Skelton (57) ≠ Non-executive Director (Appointed: 4 May 2020)

James Smeed (36) Finance Director

John Spellman (54) ≠ Non-executive Director (Appointed: 4 May 2020)

≠ Independent Non-executive Director

# **Company Secretary**

Lesley Crossley

# **Registered Office**

Clarendon House Victoria Street Douglas Isle of Man IM1 2LN

# **Advisers**

Independent Auditor KPMG Audit LLC Heritage Court 41 Athol Street Douglas Isle of Man IM1 1LA

Legal Advisers Long & Humphrey The Old Courthouse Athol Street Douglas Isle of Man IM1 1LD

Principal Bankers National Westminster Bank plc 250 Bishopsgate London EC2M 4AA

Consulting Actuaries Boal & Co Ltd Marquis House Isle of Man Business Park Douglas Isle of Man IM2 2QZ The Directors have pleasure in submitting their annual report and the audited financial statements for the year ended 31 December 2020.

#### **Principal activities**

The principal activities of Conister Bank Limited ("Bank") and its subsidiaries (together referred to as "Group") are the provision of asset, wholesale and personal finance.

The Bank holds a class 1 (1) deposit taking licence under part 2 of the Isle of Man Financial Services Act 2008. Deposits made with the Bank are covered by the Isle of Man Depositors' Compensation Scheme contained in the Banking Business (Compensation of Depositors) Regulations 1991.

#### **Results and dividends**

The Directors do not propose the payment of a dividend (2019: £nil). The proposed transfers to and from reserves are as set out in the Consolidated and Bank Statement of Changes in Equity on page 14.

#### Share capital

Particulars of the authorised and issued share capital of the Bank are set out in note 25 to the financial statements.

#### Significant shareholdings

All of the issued shares of the Bank are held by Manx Financial Group PLC ("MFG").

#### Directors

Details of current Directors are set out on page 1.

#### **Directors' liability insurance**

The Bank maintains insurance cover for Directors' liability in relation to the Group.

#### **Fixed assets**

The movement in fixed assets during the year is set out in note 15 to the financial statements.

#### Staff

At 31 December 2020 there were 73 members of staff, 2 of whom were part-time (2019: 76 members of staff, 5 of whom were part-time).

#### Investments in subsidiaries

Investments in the Bank's subsidiaries are disclosed in note 17 to the financial statements.

#### Going concern

The Group has recognised a profit for the year after taxation of £610,000 (2019: £2,261,000). As at the year ended 31 December 2020, the Group had a total capital ratio of 19.1% which exceeded the regulatory minimum requirement of 15.0% (see note 4(c)) and had net assets of £30,154,000. Based on these factors, management has a reasonable expectation that the Group has and will have adequate resources to continue in operational existence for the foreseeable future.

Accordingly, the Directors continue to adopt the going concern basis in preparing the financial statements.

#### Auditor

KPMG Audit LLC, being eligible, has expressed its willingness to continue in office in accordance with Section 12(2) of the Isle of Man Companies Act 1982.

By order of the Board

1. A. Crossley

Lesley Crossley Company Secretary 3 March 2021

As an Isle of Man registered Bank there is no requirement to produce a corporate governance report. However, the Board follows best practice and therefore has prepared such a report.

The Bank is licensed by the Isle of Man Financial Services Authority. They have issued guidance designed to assist banks in enhancing their corporate governance frameworks which the Bank follows to the extent which is appropriate to its nature and scale of operations. This report outlines the approach taken by the Bank in respect of corporate governance.

#### The Role of the Board

The Board is collectively responsible for the long-term success of the organisation. Its principal function is to determine the strategy and policies of the Bank within an effective control framework which enables risk to be assessed and managed. The Board ensures that the necessary financial and human resources are in place for the Bank to meet its objectives and that business and management performances are reviewed. Furthermore, the Board ensures that the Bank operates within its constitution, relevant legislation and regulation and that proper accounting records and effective systems of business control are established, maintained, documented and audited.

# Group Audit, Risk and Compliance Committee ("ARCC")

The ARCC meets at least six times each year and comprises three Non-executive Directors, currently Alan Clarke (Chairman), David Gibson and John Spellman. The Executive Directors and representatives from compliance and risk, the internal and External Auditor attend by invitation. Its role for the Group (including the Bank) is to be responsible for reviewing the integrity of the financial statements and the balance of information disclosed in the accompanying Directors' Report, to review the effectiveness of internal controls and risk management systems, to monitor and review the effectiveness of the internal audit function and to consider and recommend to the Board (for approval by the members) the appointment or re-appointment of the External Auditor. The ARCC reviews and monitors the External Auditor's objectivity, competence, effectiveness and independence, ensuring that if they or their associates are invited to undertake non-audit work it will not compromise auditor objectivity and independence.

#### Group Remuneration Committee ("REMCO")

The REMCO usually meets at least twice a year and comprises two Non-executive Directors, currently Alan Clarke (Chairman) and David Gibson. The Head of Human Resources and external advisers attend by invitation when appropriate. The committee is responsible for determining the remuneration of the Managing Director, the Chairman, other Non-executive Directors, the Executive Directors, the Company Secretary and other senior staff of the Bank. The committee members do not take part in discussions concerning their own remuneration which are dealt with by the Group CEO and Group Finance Director.

# Group Nomination Committee ("NOMCO")

The NOMCO is comprised of the whole MFG Board. It is chaired by the Chairman of the MFG Board and is responsible for making recommendations to the MFG Board on matters relating to the composition of Group Boards, including Executive and Non-executive Director succession planning, the appointment of new Directors and the election and re-election of Directors where applicable.

#### Division of Responsibilities

The offices of Chairman and Managing Director are distinct and held by different people. The role of each is set out in their respective job descriptions. The Chairman is responsible for leading the Board, ensuring its effectiveness in all aspects of its role and promoting a culture of openness of debate. The Managing Director is responsible for managing the Bank's business and operations within the parameters set by the Board.

# The Chairman

The Chairman sets the direction of the Board and promotes a culture of openness and debate by facilitating the effective contribution of Non-executive Directors and ensuring constructive relations between Executive and Non-executive Directors. The Chairman also ensures that Directors receive accurate, timely and clear information. The Board of Directors is committed to best practice in corporate governance.

#### **Non-executive Directors**

The Non-executive Directors are responsible for bringing independent judgement to the discussions held by the Board, using their breadth of experience and understanding of the business. Their key responsibilities are to constructively challenge and contribute to strategic proposals, and to monitor performance, resources, and standards of conduct, compliance and control, whilst providing support to executive management in developing the Bank.

#### The Composition of the Board

At the year-end, the Board comprised six Non-executive Directors and three Executive Directors. At least four Non-executive Directors are considered by the Board to be independent in character and judgement and to have an appropriate balance of skills and experience. They are also considered to be free of any relationship or circumstances which could materially interfere with the exercise of their judgement, impede the provision of constructive challenge to management and provide assistance with the development of strategy.

#### Appointments to the Board

The principal purpose of the NOMCO is to undertake the assessment of the balance of skills, experience, independence and knowledge on the Board against the requirements of the business, with a view to determining whether any shortages exist. Having completed the assessment, the committee makes recommendations to the Board accordingly. Appointments to the Board are made on merit, with due regard to the benefits of diversity. Within this context, the paramount objective is the selection of the best candidate, irrespective of background, and it is the view of the Board that establishing quotas or targets for the diversity of the Board is not appropriate.

All Director appointments must be approved by the Isle of Man Financial Services Authority, as required under the Financial Services Rulebook 2016, before they are appointed to the Board.

#### Commitment

Prior to appointment, Non-executive Directors are required to demonstrate that they are able to allocate sufficient time to undertake their duties.

# Development

All new Directors undergo formal induction with any training or development needs being identified during this process. Directors continue to attend external and internal seminars and presentations to maintain and update their knowledge and skills demonstrating a commitment to continuous professional development.

#### Information and Support

The Chairman ensures that the Board receives accurate, timely and clear information in a form and of sufficient quality to enable it to fulfil its responsibilities.

All Directors have access to the advice and services of the Company Secretary who is responsible for ensuring compliance with all Board procedures and advising the Board on governance matters.

#### **Evaluation**

An internal process exists to evaluate, on an annual basis, the performance and effectiveness of, amounts others, individual Directors and of the Board and its committees.

#### Financial and Business Reporting

The Board confirms that the Financial Statements, taken as a whole, are fair, balanced and understandable and provide the information necessary for members to assess the Bank's business model and strategy. The responsibilities of the Directors in relation to the preparation of the Bank's Financial Statements are set out on page 6.

#### **Risk Management and Internal Control**

The Board is responsible for determining a framework for risk management and control. Senior management are responsible for designing, operating and monitoring risk management and internal control processes in line with the risk appetite and tolerance while the ARCC is responsible for reviewing the adequacy and effective operation of these processes. The role of the ARCC is described previously and provides the Board with independent assurance that the Bank is operating specifically in accordance with the risk appetite parameters determined and approved by the Board and to ensure that the outcomes for the Bank's various activities are in line with those parameters.

The system of internal control overall is designed to enable the Bank to achieve its corporate objectives within the Board's predetermined risk appetite, not to eliminate risk. The internal audit function provides independent and objective assurance that these processes are appropriate and effectively applied. The Directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law.

Company law requires the Directors to prepare financial statements for each financial year. Under that law they have elected to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs as adopted by the EU), as applicable to an Isle of Man Company.

Under Company law the Directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Bank and of their profit or loss for that period. In preparing each of the Group and Bank financial statements, the Directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable IFRSs as adopted by the EU have been followed, subject to any material departures disclosed and explained in the financial statements;
- assess the Group and Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and
- use the going concern basis of accounting unless they either intend to liquidate the Bank or to cease operations, or have no realistic alternative but to do so.

The Directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Bank's transactions and disclose with reasonable accuracy at any time the financial position of the Bank and enable them to ensure that the financial statements comply with the Companies Acts 1931 to 2004. They are responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error, and have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Bank and to prevent and detect fraud and other irregularities.

# Our opinion is unmodified

We have audited the consolidated financial statements of Conister Bank Limited ("Bank") and its subsidiaries (together, "Group"), for the year ended 31 December 2020 which comprise the Consolidated and Bank Statements of Profit or Loss and Other Comprehensive Income, Financial Position, Changes in Equity, Cash Flows and related notes, including the accounting policies in note 3.

In our opinion, the accompanying consolidated financial statements:

- give a true and fair view of the state of the Group's and of the Bank's affairs as at 31 December 2020 and of the Group's and of the Bank's profit for the year then ended;
- · have been properly prepared in accordance with International Financial Reporting Standards as adopted by the EU; and
- have been properly prepared in accordance with the requirements of the Companies Acts 1931 to 2004.

# Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities are described below. We have fulfilled our ethical responsibilities under, and are independent of the Bank and the Group in accordance with, UK ethical requirements including FRC Ethical Standards. We believe that the audit evidence we have obtained is a sufficient and appropriate basis for our opinion.

# Going concern

The Directors have prepared the consolidated financial statements on the going concern basis as they do not intend to liquidate the Group or the Bank or to cease their operations, and as they have concluded that the Group and the Bank's financial position means that this is realistic. They have also concluded that there are no material uncertainties that could have cast significant doubt over their ability to continue as a going concern for at least a year from the date of approval of the consolidated financial statements (the "going concern period").

In our evaluation of the Directors' conclusions, we considered the inherent risks to the Group and the Bank's business model and analysed how those risks might affect the Group and the Bank's financial resources or ability to continue operations over the going concern period.

Our conclusions based on this work:

- we consider that the Directors' use of the going concern basis of accounting in the preparation of the consolidated financial statements is appropriate; and
- we have not identified, and concur with the Directors' assessment that there is not, a material uncertainty related to events
  or conditions that, individually or collectively, may cast significant doubt on the Group and the Bank's ability to continue as
  a going concern for the going concern period.

However, as we cannot predict all future events or conditions and as subsequent events may result in outcomes that are inconsistent with judgements that were reasonable at the time they were made, the above conclusions are not a guarantee that the Group and the Bank will continue in operation.

# Fraud and breaches of laws and regulations - ability to detect

# Identifying and responding to risks of material misstatement due to fraud

To identify risks of material misstatement due to fraud ("fraud risks") we assessed events or conditions that could indicate an incentive or pressure to commit fraud or provide an opportunity to commit fraud. Our risk assessment procedures included:

- enquiring of management as to the Group and the Bank's policies and procedures to prevent and detect fraud as well as
  enquiring whether management have knowledge of any actual, suspected or alleged fraud;
- reading minutes of meetings of those charged with governance; and
- using analytical procedures to identify any unusual or unexpected relationships.

As required by auditing standards, we perform procedures to address the risk of management override of controls, in particular the risk that management may be in a position to make inappropriate accounting entries. On this audit we do not believe there is a fraud risk related to revenue recognition because the Group and the Bank's revenue streams are simple in nature with respect to accounting policy choice, and are easily verifiable to external data sources or agreements with little or no requirement for estimation from management. We did not identify any additional fraud risks.

We performed procedures including:

- Identifying journal entries and other adjustments to test based on risk criteria and comparing the identified entries to supporting documentation; and
- incorporating an element of unpredictability in our audit procedures.

# Identifying and responding to risks of material misstatement due to non-compliance with laws and regulations

We identified areas of laws and regulations that could reasonably be expected to have a material effect on the consolidated financial statements from our general commercial and sector experience and through discussion with management (as required by auditing standards), and from inspection of the Bank's regulatory and legal correspondence, and discussed with management the policies and procedures regarding compliance with laws and regulations. As the Bank is regulated, our assessment of risks involved gaining an understanding of the control environment including the entity's procedures for complying with regulatory requirements.

# Identifying and responding to risks of material misstatement due to non-compliance with laws and regulations (continued)

The Group and the Bank are subject to laws and regulations that directly affect the consolidated financial statements including financial reporting legislation and taxation legislation and we assessed the extent of compliance with these laws and regulations as part of our procedures on the related financial statement items.

The Group and the Bank are subject to other laws and regulations where the consequences of non-compliance could have a material effect on amounts or disclosures in the consolidated financial statements, for instance through the imposition of fines or litigation or impacts on the Group and the Bank's ability to operate. We identified financial services regulation as being the area most likely to have such an effect, recognising the regulated nature of the Group and the Bank's activities and its legal form. Auditing standards limit the required audit procedures to identify non-compliance with these laws and regulations to enquiry of management and inspection of regulatory and legal correspondence, if any. Therefore if a breach of operational regulations is not disclosed to us or evident from relevant correspondence, an audit will not detect that breach.

# Context of the ability of the audit to detect fraud or breaches of law or regulation

Owing to the inherent limitations of an audit, there is an unavoidable risk that we may not have detected some material misstatements in the consolidated financial statements, even though we have properly planned and performed our audit in accordance with auditing standards. For example, the further removed non-compliance with laws and regulations is from the events and transactions reflected in the consolidated financial statements, the less likely the inherently limited procedures required by auditing standards would identify it.

In addition, as with any audit, there remains a higher risk of non-detection of fraud, as this may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls. Our audit procedures are designed to detect material misstatement. We are not responsible for preventing non-compliance or fraud and cannot be expected to detect non-compliance with all laws and regulations.

#### Other information

The Directors are responsible for the other information. The other information comprises the information included in the annual report but does not include the consolidated financial statements and our auditor's report thereon. Our opinion on the consolidated financial statements does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# We have nothing to report on other matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Acts 1931 to 2004 require us to report to you if, in our opinion:

- proper books of account have not been kept by the Bank and proper returns adequate for our audit have not been received from branches not visited by us; or
- the Bank's financial statements are not in agreement with the books of account and returns; or
- certain disclosures of Directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

# **Respective responsibilities**

#### Directors' responsibilities

As explained more fully in their statement set out on page 6, the Directors are responsible for: the preparation of the consolidated financial statements including being satisfied that they give a true and fair view; such internal control as they determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error; assessing the Group and Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern; and using the going concern basis of accounting unless they either intend to liquidate the Group or the Bank or to cease operations, or have no realistic alternative but to do so.

# Auditor's responsibilities

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue our opinion in an auditor's report. Reasonable assurance is a high level of assurance, but does not guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the consolidated financial statements.

A fuller description of our responsibilities is provided on the FRC's website at www.frc.org.uk/auditorsresponsibilities.

# The purpose of this report and restrictions on its use by persons other than the Bank's member

This report is made solely to the Bank's member, in accordance with section 15 of the Companies Act 1982. Our audit work has been undertaken so that we might state to the Bank's member those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Bank and the Bank's member, as a body, for our audit work, for this report, or for the opinions we have formed.

JJ GLA

KPMG Audit LLC Chartered Accountants Heritage Court 41 Athol Street Douglas Isle of Man IM1 1LA

03 March 2021

For the year ended 31 December	Note	2020 £000	2019 £000
Interest income	6	20,716	22,353
Interest expense		(5,621)	(4,822)
Net interest income		15,095	17,531
Fee and commission expense		(3,612)	(5,667)
Depreciation on leasing assets	15	(406)	(333)
Net trading income		11,077	11,531
Other operating income		200	356
Realised gains on debt securities	11	261	181
Gain / (loss) on financial instruments	12	6	(1)
Gain on acquisition of subsidiary	19	237	
Operating income		11,781	12,067
Personnel expenses		(4,533)	(4,148)
Other expenses		(2,874)	(3,073)
Impairment of loans and advances to customers	7	(3,950)	(1,900)
Depreciation	15	(361)	(177)
Amortisation	16	(235)	(199)
Share of profit of equity accounted investees	18	23	121
Impairment of intercompany receivables	17	(101)	-
VAT recovery	14	906	(101)
Profit before tax payable	8	656	2,590
Income tax expense	9	(46)	(329)
Profit for the year after taxation		610	2,261
Other comprehensive income			
Items that will be reclassified to profit or loss			
Unrealised gains on debt securities taken to equity	11	(51)	50
Items that will never be reclassified to profit or loss			
Actuarial losses on defined benefit pension scheme taken to equity	24	(241)	(128)
Total comprehensive income for the year attributable to owners		318	2,183
Profit attributable to:			
Owners of the Company		577	2,261
Non-controlling interest		33	_,
		610	2,261
Total comprehensive income attributable to:			
		205	2,183
Owners of the Company Non-controlling interests		285 33	2,183
		318	2,183
The notes on pages 17 to 48 form part of these financial statements.			

The Directors believe that all results derive from continuing activities.

For the year ended 31 December	Note	2020 £000	2019 £000
Interest income	6	20,173	22,094
Interest expense		(5,573)	(4,630)
Net interest income		14,600	17,464
Fee and commission expense		(5,155)	(6,896)
Depreciation on leasing assets	15	(406)	(333)
Net trading income		9,039	10,235
Other operating income		198	375
Realised gains on debt securities	11	261	181
Gain / (loss) on financial instruments	12	6	(1)
Operating income		9,504	10,790
Personnel expenses		(3,352)	(3,414)
Other expenses		(2,495)	(2,757)
Impairment of loans and advances to customers	7	(3,942)	(1,900)
Depreciation	15	(184)	(172)
Amortisation	16	(187)	(187)
Share of profit of equity accounted investees, net of tax	18	23	121
Impairment of intercompany receivables	17	(101)	-
VAT recovery	14	906	(101)
Profit before tax payable	8	172	2,380
Income tax expense	9	(30)	(291)
Profit for the year after taxation		142	2,089
Other comprehensive income			
Items that will be reclassified to profit or loss			
Unrealised gains on debt securities taken to equity	11	(51)	50
Items that will never be reclassified to profit or loss			
Actuarial loss on defined benefit pension scheme taken to equity	24	(241)	(128)
Total comprehensive income for the year attributable to owners		(150)	2,011

The notes on pages 17 to 48 form part of these financial statements.

The Directors believe that all results derive from continuing activities.

# Conister Bank Limited Consolidated Statement of Financial Position

		2020	2019
As at 31 December	Note	0003	0003
Assets			
Cash and cash equivalents	10	31,817	13,452
Debt securities	11	25,532	46,792
Trading asset	12	4	19
Loans and advances to customers	13	193.418	179.764
Frede and other receivables	14	1,543	1,699
Property, plant and equipment	15	5,398	2,572
ntangible assets	16	692	563
Amounts due from Group undertakings	17	435	224
nvestment in associates	18	190	187
Goodwill	20	1,126	448
Total assets		260,155	245,720
iebilities			
Amounts due to Group undertakings	17	41	531
Deposits from customers	21	218,285	209.933
Creditors and accrued charges	22	3,089	1,945
Subordinated loans	23	7,450	7,450
Pension liability	24	944	688
Deferred tax liability	9	192	138
Total liabilities		230,001	220,685
Equity			
Called up share capital	25	15 500	10 750
Retained earnings	25	15,500	10,750
-		14,570	14,285
quity attributable to owners of the Company		30,070	25,035
Ion-controlling interest		84	-
otal equity		30,154	25,035
otal liabilities and equity		260,155	245,720

The financial statements were approved by the Board of Directors on 25 February 2021 and signed on their behalf by:

David Gibson Chairman

Douglas Grant Managing Director James Smeed Finance Director

As at 31 December	Note	2020 £000	2019
As at 51 December	Note	£000	£000
Assets			
Cash and cash equivalents	10	31,817	13,452
Debt securities	11	25,532	46,792
Trading asset	12	4	19
Loans and advances to customers	13	193,418	179,764
Trade and other receivables	14	1,543	1,699
Property, plant and equipment	15	5,398	2,572
Intangible assets	16	692	563
Amounts due from Group undertakings	17	435	224
Investment in associates	18	190	187
Goodwill	20	1,126	448
Total assets		260,155	245,720
Liabilities			
Amounts due to Group undertakings	17	41	531
Deposits from customers	21	218,285	209,933
Creditors and accrued charges	22	3,089	1,945
Subordinated loans	23	7,450	7,450
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Total liabilities		230,001	220,685
Equity			
Called up share capital	25	15,500	10,750
Retained earnings		14,570	14,285
Equity attributable to owners of the Company		30,070	25,035
Non-controlling interest		84	-
Total equity		30,154	25,035
Total liabilities and equity		260,155	245,720

The financial statements were approved by the Board of Directors on 3 March 2021 and signed on their behalf by:

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David Gibson Chairman

**Douglas Grant** Managing Director

**James Smeed Finance Director** 

#### Conister Bank Limited Bank Statement of Financial Position

As at 31 December	Note	2020 £000	2019 £000
	INGLE	EUUU	2000
Assets			
Cash and cash equivalents	10	30,599	10,900
Debt securities	11	25,532	46,792
Trading asset	12	4	19
Loans and advances to customers	13	196,698	178,105
Trade and other receivables	14	1,623	1,633
Property, plant and equipment	15	1,951	2,549
Intangible assets	16	548	517
Amounts due from Group undertakings	17	615	926
Investment in Group undertakings	17	1,738	1,011
Investment in associates	18	190	187
Goodwill	20	448	448
Total assets		259,946	243,087
Liabilities			
Amounts due to Group undertakings	17	3.033	516
Deposits from customers	21	218,285	209,933
Creditors and accrued charges	22	2.934	1.848
Subordinated loans	23	7.450	7,450
Pension liability	24	944	688
Deferred tax liability	9	186	138
Total liabilities		232,832	220,573
Equity			- <u></u>
Called up share capital	25	48 800	40 750
Retained earnings	23	15,500	10,750
		11,614	11,764
Total equity		27,114	22,514
Total liabilities and equity		259,946	243.087

The financial statements were approved by the Board of Directors on 25 February 2021 and signed on their behalf by:

David Gibson Chairman Douglas Grant Managing Director James Smeed Finance Director

Conister Bank Limited
Bank Statement of Financial Position

		2020	2019
As at 31 December	Note	£000	£000
Assets			
Cash and cash equivalents	10	30,599	10,900
Debt securities	11	25.532	46,792
Trading asset	12	4	19
Loans and advances to customers	13	196,698	178,105
Trade and other receivables	14	1,623	1,633
Property, plant and equipment	15	1,951	2,549
Intangible assets	16	548	517
Amounts due from Group undertakings	17	615	926
Investment in Group undertakings	17	1,738	1,011
Investment in associates	18	190	187
Goodwill	20	448	448
Total assets		259,946	243,087
Liabilities			
Amounts due to Group undertakings	17	3,033	516
Deposits from customers	21	218,285	209,933
Creditors and accrued charges	22	2,934	1,848
Subordinated loans	23	7,450	7,450
Pension liability	24	944	688
Deferred tax liability	9	186	138
Total liabilities		232,832	220,573
Equity			
Called up share capital	25	15,500	10,750
Retained earnings		11,614	11,764
Total equity		27,114	22,514
Total liabilities and equity		259,946	243,087

The financial statements were approved by the Board of Directors on 3 March 2021 and signed on their behalf by:

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David Gibson Chairman Douglas Grant Managing Director

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James Smeed Finance Director

# Conister Bank Limited Consolidated and Bank Statement of Changes in Equity

	Attributable	to owners of the C	company		
Group	Share capital £000	Retained earnings and other reserves £000	Total £000	Non- controlling interest £000	Total £000
		10.100			
Balance as at 1 January 2019	9,100	12,102	21,202	-	21,202
Profit for the year after taxation	-	2,261	2,261	-	2,261
Other comprehensive income	-	(78)	(78)	-	(78)
Transactions with owners: Shares issued	1,650		1,650	-	1,650
Balance as at 31 December 2019	10,750	14,285	25,035	<u> </u>	25,035
Profit for the year after taxation Other comprehensive income	-	577 (292)	577 (292)	33	610 (292)
Transactions with owners: Shares issued	4,750		4,750	_	4,750
Changes in ownership interests Acquisition of subsidiary with non- controlling interest				51	51
Balance as at 31 December 2020	15,500	14,570	30,070	84	30,154

Bank	Share capital £000	Retained earnings and other reserves £000	Total £000
Balance as at 1 January 2019	9,100	9,753	18,853
Profit for the year after taxation Other comprehensive income	-	2,089 (78)	2,089 (78)
Transactions with owners: Shares issued	1,650	-	1,650
Balance as at 31 December 2019	10,750	11,764	22,514
Profit for the year after taxation Other comprehensive income	-	142 (292)	142 (292)
Transactions with owners: Shares issued	4,750	-	4,750
Balance as at 31 December 2020	15,500	11,614	27,114

For the year ended 31 December	Note	2020 £000	2019 £000
RECONCILIATION OF PROFIT BEFORE TAXATION TO OPERATING OF FLOWS	CASH		
Profit before tax on continuing activities		656	2,590
Adjustments for:			
Depreciation Amortisation	15 16	767 235	510 199
Gain on acquisition of subsidiary	19	(237)	- 155
Change in share in net assets of associates	18	(23)	(121)
Pension cost in personnel expenses	24	15	17
Impairment of intercompany receivables	17	101	-
Changes in:	10	15	1
Trading asset Trade and other receivables	12	15 265	1 108
Creditors and accrued charges		1,198	46
Amounts due from Group undertakings		(312)	83
Amounts due to Group undertakings		(490)	(677)
Net cash inflow from trading activities		2,190	2,756
Changes in:		(15.004)	(00.070)
Loans and advances to customers		(15,904)	(30,979)
Deposits from customers Pension contributions	24	8,352	51,435 (41)
Cash (outflow) / inflow from operating activities		(5,362)	23,171
CASH FLOW STATEMENT			
Cash from operating activities			
Cash (outflow) / inflow from operating activities		(5,362)	23,171
Income taxes paid		(233)	(331)
Net cash (outflow) / inflow from operating activities		(5,595)	22,840
Cash flows from investing activities			
Purchase of property, plant and equipment	15	(1,138)	(1,578)
Purchase of intangible assets	16	(228)	(161)
Sale of property, plant and equipment Acquisition of subsidiary, net of cash acquired	15 19	127 (648)	_
Sale / (purchase) of debt securities	11	21,209	(16,208)
Net cash inflow / (outflow) from investing activities		19,322	(17,947)
Cash flows from financing activities			
Increase in share capital	25	4,750	1,650
Payment of lease liability (capital) Reduction in block creditors	29	(112)	(107) (138)
Net cash inflow from financing activities		4,638	1,405
Increase in cash and cash equivalents		18,365	6,298
Included in cash flows are:			-,
Interest received - cash amounts		20,298	21,901
Interest paid - cash amounts		(5,439)	(4,666)

RECONCILIATION OF PROFIT BEFORE TAXATION TO OPERATING CASH FLOWS Profit before tax on continuing activities Adjustments for: Depreciation Amortisation Change in share in net assets of associate Pension cost in personnel expenses Impairment of intercompany receivables Changes in: Trading assets Trade and other receivables Creditors and accrued charges Amounts due from Group undertakings Amounts due to Group undertakings Net cash inflow from trading activities Changes in: Loans and advances to customers Deposits from customers Pension contributions	15 16 18 24 17 12	172 590 187 (23) 15 101	2,380 505 187 (121) 17
Adjustments for: Depreciation Amortisation Change in share in net assets of associate Pension cost in personnel expenses Impairment of intercompany receivables Changes in: Trading assets Trade and other receivables Creditors and accrued charges Amounts due from Group undertakings Amounts due to Group undertakings Net cash inflow from trading activities Changes in: Loans and advances to customers Deposits from customers Pension contributions	16 18 24 17	590 187 (23) 15	505 187 (121)
Depreciation Amortisation Change in share in net assets of associate Pension cost in personnel expenses Impairment of intercompany receivables Changes in: Trading assets Trade and other receivables Creditors and accrued charges Amounts due from Group undertakings Amounts due to Group undertakings Net cash inflow from trading activities Changes in: Loans and advances to customers Deposits from customers Pension contributions	16 18 24 17	187 (23) 15	187 (121)
Amortisation Change in share in net assets of associate Pension cost in personnel expenses Impairment of intercompany receivables Changes in: Trading assets Trade and other receivables Creditors and accrued charges Amounts due from Group undertakings Amounts due to Group undertakings Net cash inflow from trading activities Changes in: Loans and advances to customers Deposits from customers Pension contributions	18 24 17	(23) 15	(121)
Pension cost in personnel expenses Impairment of intercompany receivables Changes in: Trading assets Trade and other receivables Creditors and accrued charges Amounts due from Group undertakings Amounts due to Group undertakings Net cash inflow from trading activities Changes in: Loans and advances to customers Deposits from customers Pension contributions	24 17	15	
Impairment of intercompany receivables Changes in: Trading assets Trade and other receivables Creditors and accrued charges Amounts due from Group undertakings Amounts due to Group undertakings Net cash inflow from trading activities Changes in: Loans and advances to customers Deposits from customers Pension contributions	17		-
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Amounts due from Group undertakings Amounts due to Group undertakings Net cash inflow from trading activities Changes in: Loans and advances to customers Deposits from customers Pension contributions		10	141
Amounts due to Group undertakings Net cash inflow from trading activities Changes in: Loans and advances to customers Deposits from customers Pension contributions		1,356 210	23 1,065
Changes in: Loans and advances to customers Deposits from customers Pension contributions		2,517	(1,430)
Loans and advances to customers Deposits from customers Pension contributions		5,150	2,768
Deposits from customers Pension contributions			
Pension contributions		(18,593)	(33,487)
	24	8,352	51,433 (41)
Cash (outflow) / inflow from operating activities		(5,091)	20,673
CASH FLOW STATEMENT			
Cash flows from operating activities		(5.004)	00.070
Cash (outflow) / inflow from operating activities Income taxes paid		(5,091) (140)	20,673 (331)
Net cash (outflow) / inflow from operating activities		(5,231)	20,342
Cash flows from investing activities			
Purchase of property, plant and equipment	15	(116)	(1,560)
Purchase of intangible assets	16	(218)	(126)
Sale of property, plant and equipment	15	124	-
Acquisition of subsidiary, net of cash acquired Sale / (purchase) of debt securities	19 11	(707) 21,209	(16,208)
Net cash inflow / (outflow) from investing activities		20,292	(17,894)
Cash flows from financing activities			
Increase in share capital	25	4,750	1,650
Payment of lease liability (capital)	29	(112)	(107)
Net cash inflow from financing activities		4,638	1,543
Increase in cash and cash equivalents		19,699	3,991
Included in cash flows are:			
Interest received - cash amounts Interest paid - cash amounts		20,063	21,973

# 1. Reporting entity

Conister Bank Limited ("Bank") is a Bank incorporated in the Isle of Man. The consolidated financial statements of the Bank for the year ended 31 December 2020 comprise the Bank and its subsidiaries ("Group").

A summary of the principal accounting policies, which have been applied consistently, are set out below:

# 2. Basis of preparation

#### a) Statement of compliance

The consolidated and separate financial statements of the Bank have been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted by the European Union ("EU") and International Financial Reporting Interpretations Committee ("IFRIC") interpretations applicable to companies reporting under IFRS, including International Accounting Standards ("IAS"), on a going concern basis as disclosed in the Directors' Report.

The Group has continued to apply the accounting policies used for the 2019 annual report, with the exception of those listed below.

The Group has adopted the following new standards and amendments to standards, including any consequential amendments to other standards, with a date of initial application of 1 January 2020:

- Amendment to IFRS 16 Leases COVID 19 Related Rent Concessions (issued on 28 May 2020);
- Amendments to IFRS 3 Business Combinations (issued on 22 October 2018);
- Amendments to IFRS 9, IAS 39 and IFRS 7: Interest Rate Benchmark Reform (issued on 26 September 2019);
- Amendments to IAS 1 and IAS 8: Definition of Material (Issued on 31 October 2018); and
- Amendments to References to the Conceptual Framework in IFRS Standards (issued on 29 March 2018).

No significant changes followed the implementation of these standards and amendments.

#### b) Basis of measurement

The financial statements are prepared on a historical cost basis except:

- Financial instruments at fair value through profit or loss are measured at fair value; and
- Available for sale financial instruments are measured at fair value.

#### b) Functional and presentation currency

These financial statements are presented in pounds sterling, which is the Group's functional currency. Except as indicated, financial information presented in pounds sterling has been rounded to the nearest thousand. All subsidiaries of the Group have pounds sterling as their functional currency.

# c) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

The extent to which COVID-19 impacts the Group's business will depend on the effectiveness of government containment actions and the effectiveness of government and central bank stimulus measures. As the economic environment remains uncertain, actual results may differ from the estimates below.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in note 3(k).

# 3. Significant accounting policies

# a) Basis of consolidation of subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has power over an investee, exposure or rights to variable returns from its involvement with the investee and the ability to use its power to affect those returns. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

Intra-Group balances, income and expenses and unrealised losses or gains arising from intra-Group transactions, are eliminated in preparing the consolidated financial statements.

# b) Property, plant and equipment and intangible assets

Items of property, plant and equipment are stated at historical cost less accumulated depreciation (see below). Historical cost includes expenditure that is directly attributable to the acquisition of the items.

The assets' residual values and useful economic lives are reviewed, and adjusted if appropriate, at each reporting date. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount.

When parts of an item of property, plant and equipment have different useful lives, those components are accounted for as separate items of property, plant and equipment.

An intangible asset is an identifiable non-monetary asset without physical substance. An item is identifiable if it is separable or arises from contractual or other legal rights. The initial measurement of an intangible asset depends on whether it has been acquired separately or has been acquired as part of a business combination.

Intangible assets that are acquired by an entity and having finite useful lives are measured at cost less accumulated amortisation and any accumulated impairment losses. Intangible assets acquired as part of a business combination, with an indefinite useful life are measured at fair value. Intangible assets with indefinite useful lives are not amortised but instead are subject to impairment testing at least annually.

#### Depreciation and amortisation

Assets are depreciated or amortised on a straight-line basis, so as to write off the book value over their estimated useful lives. The estimated useful lives of property, plant and equipment and intangibles are as follows:

Leasehold improvements	to expiration of the lease
Equipment	4-5 years
Vehicles	4 years
Furniture	10 years
Software	5 years
Intellectual property rights	4 years

#### c) Financial assets and liabilities

#### i. Recognition and initial measurement

The Group initially recognises loans and advances, deposits, debt securities issued and subordinated liabilities on the date on which they are originated. All other financial instruments (including regular-way purchases and sales of financial assets) are recognised on the trade date, which is the date on which the Group becomes party to the contractual provisions of the instrument.

A financial asset or financial liability is measured initially at fair value plus, for an item not at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue.

# ii. Classification

#### **Financial assets**

On initial recognition, a financial asset is classified as measured at: amortised cost, fair value through other comprehensive income ("FVOCI") or FVTPL.

A financial asset is measured at amortised cost if it meets both of the following conditions and is not designated as at FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are Solely Payments of Principal and Interest ("SPPI").

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as FVTPL:

- the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and
- the contractual terms of the financial asset give rise on specified dates to cash flows that are SPPI.

On initial recognition of an equity investment that is not held for trading, the Group may irrevocably elect to present subsequent changes in fair value in OCI. This election is made on an investment-by-investment basis.

All other financial assets are classified as measured at FVTPL. In addition, on initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortised cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### c) Financial assets and liabilities (continued)

# ii. Classification (continued)

# **Business model assessment**

The Group makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information provided to management.

#### Assessment of whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, 'principal' is defined as the fair value of the financial asset on initial recognition. 'Interest' is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are SPPI, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

# Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after the Group changes its business model for managing financial assets.

#### **Financial liabilities**

The Group classifies its financial liabilities, other than financial guarantees and loan commitments, as measured at amortised cost.

# iii. Derecognition

# Financial assets

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset derecognised) and the sum of (i) the consideration received (including any new asset obtained less any new liability assumed) and (ii) any cumulative gain or loss that had been recognised in OCI is recognised in profit or loss.

#### **Financial liabilities**

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

#### iv. Modifications

#### **Financial assets**

If the terms of a financial asset are modified, then the Group evaluates whether the cash flows of the modified asset are substantially different. If the cash flows are substantially different, the contractual rights to cash flows from the original financial asset are deemed to have expired. In this case, the original financial asset is derecognised and a new financial asset is recognised at fair value plus any eligible transaction costs.

If the cash flows are modified when the borrower is in financial difficulties, then the objective of the modification is usually to maximise recovery of the original contractual terms rather than to originate a new asset with substantially different terms. If the Group plans to modify a financial asset in a way that would result in forgiveness of cash flows, then it first considers whether a portion of the asset should be written off before the modification takes place. This approach impacts the result of the quantitative evaluation and means that the derecognition criteria are not usually met in such cases.

If the modification of a financial asset measured at amortised cost or FVOCI does not result in derecognition of the financial asset, then the Group first recalculates the gross carrying amount of the financial asset using the original effective interest rate of the asset and recognises the resulting adjustment as a modification gain or loss in profit or loss. Any costs or fees incurred and fees received as part of the modification adjust the gross carrying amount of the modified financial asset and are amortised over the remaining term of the modified financial asset. If such modification is carried out because of financial difficulties of the borrower, then the gain or loss is presented together with impairment losses. In other cases, it is presented as interest income calculated using the effective interest rate method.

# c) Financial assets and liabilities (continued)

# iv. Modifications (continued)

# **Financial liabilities**

The Group derecognises a financial liability when its terms are modified and the cash flows of the modified liability are substantially different. In this case, a new financial liability based on the modified terms is recognised at fair value. The difference between the carrying amount of the financial liability derecognised and consideration paid is recognised in profit or loss. Consideration paid includes non-financial assets transferred, if any, and the assumption of liabilities, including the new modified financial liability.

If the modification of a financial liability is not accounted for as derecognition, then the amortised cost of the liability is recalculated by discounting the modified cash flows at the original effective interest rate and the resulting gain or loss is recognised in profit or loss. Any costs and fee incurred are recognised as an adjustment of the carrying amount of the liability and amortised over the remaining term of the modified financial liability by re-computing the effective interest rate on the instrument.

# v. Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions such as in the Group's trading activity.

#### vi. Fair value measurement

'Fair value' is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the Group has access at the date. The fair value of a liability reflects its non-performance risk.

When one is available, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as 'active' if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

If there is no quoted price in an active market, then the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all of the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument on initial recognition is normally the transaction price - i.e. the fair value of the consideration given or received. If the Group determines that the fair value on initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique for which any unobservable inputs are judged to be insignificant in relation to the measurement, then the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value on initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is wholly supported by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, then the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

The fair value of a financial liability with a demand feature (e.g. a demand deposit) is not less than the amount payable on demand, discounted from the first date on which the amount could be required to be paid. The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

# vii. Impairment

The Group recognises loss allowances for expected credit losses ("ECL") on the following financial instruments that are not measured at FVTPL:

- financial assets that are debt instruments;
- lease receivables; and
- Ioan commitments issued.

No impairment loss is recognised on equity investments.

# c) Financial assets and liabilities (continued)

#### vii. Impairment (continued)

A financial instrument that is not credit-impaired on initial recognition is classified in 'Stage 1' and has its credit risk continuously monitored by the Group.

If a significant increase in credit risk ("SICR") since initial recognition is identified, the financial instrument is moved to 'Stage 2' but is not yet deemed to be credit-impaired.

- A SICR is always deemed to occur when the borrower is 30 days past due on its contractual payments. If the Group becomes aware ahead of this time of non-compliance or financial difficulties of the borrower, such as loss of employment and/or avoiding contact with the Group then a SICR has also deemed to occur.
- A receivable is always deemed to be in default and credit-impaired when the borrower is 90 days past due on its contractual payments or earlier if the Group becomes aware of severe financial difficulties such as bankruptcy, IVA, abscond or disappearance, fraudulent activity and other similar events.

The Group has granted payment holidays to customers with no prior arrears based on individual circumstances. These customers are not able to incur further arrears as no payments are being called whilst they are on the payment holiday. These customers have not been deemed to have a SICR unless the customer is under exceptional financial hardship due to COVID-19.

If the financial instrument is credit-impaired, the financial instrument is then moved to 'Stage 3'. Financial instruments in Stage 3 have their ECL measured based on expected credit losses on an undiscounted lifetime basis.

The Group measures loss allowances at an amount equal to lifetime ECL, except for debt investment securities that are determined to have low credit risk at the reporting date for which they are measured as a 12-month ECL. Loss allowances for lease receivables are always measured at an amount equal to lifetime ECL.

12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Financial instruments for which a 12-month ECL is recognised are referred to as 'Stage 1 financial instruments'.

Lifetime ECL are the ECL that result from all possible default events over the expected life of a financial instrument. Financial instruments for which a lifetime ECL is recognised but which are not credit-impaired are referred to as 'Stage 2 financial instruments'.

#### Measurement of ECL

After a detailed review, the Group devised and implemented an impairment methodology in light of the IFRS 9 requirements outlined above noting the following:

- The ECL was derived by reviewing the Group's loss rate and loss given default over the past 8 years by product and geographical segment.
- The Group has assumed that the future economic conditions will broadly mirror the current environment and therefore the forecasted loss levels in the next 3 years will match the Group's experience in recent years.
- For portfolios where the Group has never had a default in its history or has robust credit enhancements such as credit insurance or default indemnities for the entire portfolio, then no IFRS 9 provision is made.
- If the Group holds objective evidence through specifically assessing a credit-impaired receivable and believes it will go on to completely recover the debt due to the collateral held and cooperation with the borrower, then no IFRS 9 provision is made

ECL are probability-weighted estimate of credit losses. They are measured as follows:

- financial assets that are not credit-impaired at the reporting date: as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive);
- financial assets that are credit-impaired at the reporting date: as the difference between the gross carrying amount and the present value of estimated future cash flows; and
- undrawn loan commitments: as the present value of the difference between the contractual cash flows that are due to the Group if the commitment is drawn down and the cash flows that the Group expects to receive.

#### Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortised cost and debt financial assets carried at FVOCI, and finance lease receivables are credit-impaired (referred to as "Stage 3 financial assets"). A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

# c) Financial assets and liabilities (continued)

# vii. Impairment (continued)

Evidence that a financial asset is credit-impaired includes the following observable date:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default or past due event;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is becoming probable that the borrower will enter bankruptcy or other financial reorganisation; or
- the disappearance of an active market for a security because of financial difficulties.

A loan that has been renegotiated due to a deterioration in the borrower's condition is usually considered to be credit-impaired unless there is evidence that the risk of not receiving contractual cash flows has reduced significantly and there are no other indicators of impairment. In addition, a retail loan that is overdue for 90 days or more is considered credit-impaired even when the regulatory definition of default is different.

In making an assessment of whether an investment in sovereign debt is credit impaired, the Group considers the following factors:

- the market's assessment of creditworthiness as reflected in the bond yields;
- the rating agencies' assessments of creditworthiness;
- the country's ability to access the capital markets for new debt issuance;
- the probability of debt being restructured, resulting in holders suffering losses through voluntary or mandatory debt forgiveness; and
- the international support mechanisms in place to provide the necessary support as 'lender of last resort' to that country, as well as the intention, reflected in public statements, of governments and agencies to use those mechanisms. This includes an assessment of the depth of those mechanisms and, irrespective of the political intent, whether there is the capacity to fulfil the required criteria.

# Presentation of allowance for ECL in the statement of financial position

Loss allowances for ECL are presented in the statement of financial position as follows:

- financial assets measured at amortised cost: as a deduction from the gross carrying amount of the assets
- Ioan commitments: generally, as a provision; and
- debt instruments measured at FVOCI: no loss allowance is recognised in the statement of financial position because the carrying amount of these assets is their fair value. However, the loss allowance is disclosed and is recognised in the fair value reserve.

#### Write-offs

Loans and debt securities are written off when there is no reasonable expectation of recovering a financial asset in its entirety or a portion thereof. This is generally the case when the Group determines that the borrower does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. This assessment is carried out at the individual asset level.

Recoveries of amounts previously written off are included in 'impairment losses on financial instruments' in the statement of profit or loss and OCI. Financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

# d) Cash and cash equivalents

For the purpose of the statement of cash flows, cash and cash equivalents comprise cash and deposit balances with an original maturity date of three months or less.

# e) Long-term employee benefits

#### Pension obligations

The Group has pension obligations arising from both defined benefit and defined contribution pension plans.

A defined contribution pension plan is one under which the Group pays fixed contributions into a separate fund and has no legal or constructive obligations to pay further contributions. Defined benefit pension plans define an amount of pension benefit that an employee will receive on retirement, usually dependent on one or more factors such as age, years of service and remuneration.

Under the defined benefit pension plan, in accordance with IAS 19 Employee benefits, the full service cost for the period, adjusted for any changes to the plan, is charged to the statement of profit or loss and other comprehensive income. A charge equal to the expected increase in the present value of the plan liabilities, as a result of the plan liabilities being one year closer to settlement, and a credit reflecting the long-term expected return on assets based on the market value of the scheme assets at the beginning of the period, is included in the statement of profit or loss and other comprehensive income.

The statement of financial position records as an asset or liability as appropriate, the difference between the market value of the plan assets and the present value of the accrued plan liabilities. The difference between the expected return on assets and that actually achieved in the period, is recognised in the statement of profit or loss and other comprehensive income in the year in which it arises. The defined benefit pension plan obligation is calculated by independent actuaries using the projected unit credit method and a discount rate based on the yield on high quality rated corporate bonds.

# e) Long term employee benefits (continued)

# Pension obligations (continued)

The Group's defined contribution pension obligations arise from contributions paid to a Group personal pension plan, an ex-gratia pension plan, employee personal pension plans and employee co-operative insurance plans. For these pension plans, the amounts charged to the statement of profit or loss and other comprehensive income represent the contributions payable during the year.

# f) Leases

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract coveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### i. As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and therefore accounts for the lease and non-lease components as a single lease component.

The Group recognises a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and the type of the asset leased.

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is measured at amortised cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option, or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents right-of-use assets that do not meet the definition of investment property in 'property, plant and equipment' and lease liabilities in 'loans and borrowings' in the statement of financial position.

#### Short-term leases and leases of low-value assets

The Group has elected not to recognise right-of-use assets and lease liabilities for leases of low-value assets and short-term leases, including IT equipment. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

# ii. As a lessor

At inception or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices.

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance or an operating lease.

To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

#### f) Leases (continued)

# ii. As a lessor (continued)

# Finance leases and HP contracts

When assets are subject to a finance lease or HP contract, the present value of the lease payments is recognised as a receivable. The difference between the gross receivable and the present value of the receivable is recognised as unearned finance income. HP and lease income is recognised over the term of the contract or lease reflecting a constant periodic rate of return on the net investment in the contract or lease. Initial direct costs, which may include commissions and legal fees directly attributable to negotiating and arranging the contract or lease, are included in the measurement of the net investment of the contract or lease at inception.

#### **Operating leases**

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the statement of profit or loss and other comprehensive income on a straight-line basis over the period of the lease.

# g) Current and deferred taxation

Current taxation relates to the estimated corporation tax payable in the current financial year. Deferred taxation is provided in full, using the liability method, on timing differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. Deferred taxation is determined using tax rates (and laws) that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred tax is realised. Deferred taxation assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

#### h) Interest income and expense

Interest income and expense are recognised in the statement of profit or loss and other comprehensive income using the effective interest rate method.

#### Effective interest rate

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts of the financial instrument to the net carrying amount of the financial asset or financial liability. The discount period is the expected life or, where appropriate, a shorter period. The calculation includes all amounts receivable or payable by the Group that are an integral part of the overall return, including origination fees, loan incentives, broker fees payable, estimated early repayment charges, balloon payments and all other premiums and discounts. It also includes direct incremental transaction costs related to the acquisition or issue of the financial instrument. The calculation does not consider future credit losses.

Once a financial asset or a group of similar financial assets has been written down as a result of impairment, subsequent interest income continues to be recognised using the original effective interest rate applied to the reduced carrying value of the financial instrument.

# i) Fees and commission income

Fees and commission income other than that directly related to loans is recognised over the period for which service has been provided or on completion of an act to which the fees relate.

# j) Segmental reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services ("business segment"), or in providing products or services within a particular economic environment ("geographical segment"), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on business segments.

# k) Key sources of estimation uncertainty

Management believe that a key area of estimation and uncertainty is in respect of the impairment allowances on loans and advances to customers, goodwill and the recoverability of the VAT receivable. Loans and advances to customers are evaluated for impairment on a basis described in note 4(a)(i), credit risk. The Group has substantial historical data upon which to base collective estimates for impairment on HP contracts, finance leases, wholesale and personal loans. The accuracy of the impairment allowances depend on how closely the estimated future cash flows mirror actual experience. An impairment review is performed annually for goodwill at different discount rates to allow for any uncertainty. The assessment of the recoverability of the VAT receivable is disclosed in note 14.

# I) Interests in equity accounted investees

The Group's interests in equity accounted investees comprise interests in an associate.

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies. A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

# I) Interests in equity accounted investees (continued)

Interests in associates and joint ventures are accounted for using the equity method. They are initially recognised at cost, which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income of equity accounted investees, until the date on which significant influence or joint control ceases.

# 4. Risk and capital management

# a) Risk management

# Introduction and overview

The Bank has exposure to the following risks from its use of financial instruments:

- credit risk;
- liquidity risk;
- operational risk; and
- market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

# Risk management framework

The Board of Directors ("Board") has overall responsibility for the establishment and oversight of the Group's risk management framework.

The Board has established the Risk Management Committee ("RMCO") which reports to the MFG Group Audit, Risk and Compliance Committee ("ARCC") and is responsible for developing and monitoring Group risk management policies in their specified areas. Operational responsibility for asset and liability management is delegated to Executive Directors and management through the Assets and Liabilities Committee ("ALCO").

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions. The Group has a disciplined and constructive control environment, in which all employees understand their roles and obligations.

The ARCC is responsible for monitoring compliance with the Group's risk management policies and procedures, and for reviewing the adequacy of the risk management framework in relation to the risks faced by the Group. Internal Audit undertakes both regular and ad hoc reviews of risk management controls and procedures, the results of which are reported to the ARCC.

# i) Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. For risk management reporting purposes, the Group considers and consolidates all elements of credit risk exposure (such as individual obligor default, country and sector risk).

The Group is principally exposed to credit risk with regard to loans and advances to customers, comprising HP and finance lease receivables, unsecured personal loans, secured personal loans, block discounting and stocking plan loans. It is also exposed to credit risk with regard to cash balances and trade and other receivables. In addition, the Bank lends via significant introducers into the UK. There was one introducer that individually accounted for more than 10.0% of the Bank's total lending portfolio at the end of 31 December 2020 (2019: one introducer).

# Management of credit risk

The Board has delegated responsibility for the management of credit risk to the Credit Committee ("CC") for loans and ALCO for other assets. The following measures are taken in order to manage the exposure to credit risk:

- explicit credit policies, covering collateral requirements, credit assessment, risk grading and reporting, documentary and legal procedures, and compliance with regulatory and statutory requirements;
- a rigorous authorisation structure for the approval and renewal of credit facilities. Each opportunity is researched for viability, legal/regulatory restriction and risk. If recommended, the proposal is submitted to the Board or the CC. The CC reviews lending assessments in excess of individual credit control or executive discretionary limits;
- reviewing and assessing existing credit risk and collateral. The CC assesses all credit exposures in excess of designated limits, as set out in the underwriting manual;
- limiting concentrations of exposure to counterparties, geographies and industries, and defining sector limits and lending caps;
- Iimiting the term of exposure to minimise interest rate risk;
- ensuring that appropriate records of all sanctioned facilities are maintained;
- ensuring regular account reviews are carried out for all accounts agreed by the CC; and
- ensuring Board approval is obtained on all decisions of the CC above the limits set out in the Group credit risk policy.

#### a) Risk management

i) Credit risk (continued)

Management of credit risk (continued)

An analysis of the credit risk on loans and advances to customers is as follows:

		20	20		2019			
	Stage 1 £000	Stage 2 £000	Stage 3 £000	Total £000	Stage 1 £000	Stage 2 £000	Stage 3 £000	Total £000
Loans and advances at amortised cost								
Grade A	173,948	-		173,948	169,190	-	-	169,190
Grade B		5,728	7,751	13,479	1,143	1,675	-	2,818
Grade C	335	9	12,771	13,115	-	1,985	10,544	12,529
Gross value	174,283	5,737	20,522	200,542	170,333	3,660	10,544	184,537
Allowance for impairment	(423)	(18)	(6,683)	(7,124)	(116)	(467)	(4,190)	(4,773
Carrying value	173,860	5,719	13,839	193,418	170,217	3,193	6,354	179,764
Overdue status of loans								
Current	170,711	-		170,711	145,373	-	-	145,373
Overdue < 30 days	3,572	-	-	3,572	24,653	-	-	24,653
Overdue > 30 days	-	5,737	20,522	26,259	307	3,660	10,544	14,511
Neither past due nor impaired	174,283	5,737	20,522	200,542	170,333	3,660	10,544	184,537

Loans are graded A to C depending on the level of risk. Grade A relates to agreements with the lowest risk, Grade B with medium risk and Grade C relates to agreements with the highest risk.

For Stage 3 loans and advances that are overdue for more than 30 days, the Bank holds collateral with a value of £13,362,468 (2019: £8,706,600) representing security cover of 65% % (2019: 60%)

# Collateral

The Group holds collateral in the form of the underlying assets (typically private and commercial vehicles, plant and machinery) as security for HP, finance leases, vehicle stocking plans, block discounting, wholesale funding agreements and secured commercial loan balances, which are sub-categories of loans and advances to customers. In addition, the commission share schemes have an element of capital indemnification. In 2020, 34.0% of loans and advances (2019: 25.5%) fell into this category. Estimates of fair value are based on the value of collateral assessed at the time of borrowing, and generally are not updated except when a loan is individually assessed as impaired. At the time of granting credit within the sub-categories listed above, the loan balances due are secured over the underlying assets held as collateral (see note 13 for further details).

# Concentration of credit risk

# Geographical

Lending is restricted to individuals and entities with Isle of Man, UK or Channel Islands addresses.

#### Segmental

The Group is exposed to credit risk with regard to customer loan accounts, comprising HP and finance lease balances, unsecured personal loans, secured commercial loans, block discounting, wholesale and vehicle stocking plan loans. In addition, the Bank lends via significant introducers into the UK. There was one introducer that accounted for more than 10% of the Bank's total lending portfolio at the end of 31 December 2020 (2019: one introducer).

# a) Risk management

# ii) Liquidity risk (continued)

Liquidity risk is the risk that the Group will encounter difficulty in meeting financial liability obligations as they fall due.

#### Management of liquidity risk

The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation. The Group uses various methods, including forecasting of cash positions, to monitor and manage its liquidity risk to avoid undue concentration of funding requirements at any point in time or from any particular source. Maturity mismatches between lending and funding are managed within internal risk policy limits.

#### Minimum liquidity

The Isle of Man Financial Services Authority ("FSA") requires that the Group should be able to meet its obligations for a period of at least six months. In order to meet this requirement, the Group measures and manages its cash flow commitments, and maintains its liquid balances in a diversified portfolio of short-term bank balances, short-dated UK Government Treasury Bills and Certificates of Deposit.

Bank balances are only held with financial institutions approved by the Board and which meet the requirements of the FSA.

#### Measurement of liquidity risk

The key measure used by the Group for managing liquidity risk is the assets and liabilities maturity profile.

The table on the next page shows the Group's financial liabilities classified by their earliest possible contractual maturity, on an undiscounted basis including interest due at the end of the deposit term. Based on historical data, the Group's expected actual cash flow from these items vary from this analysis due to the expected re-investment of maturing customer deposits.

Residual contractual maturities of financial liabilities as at the reporting date (consolidated) (undiscounted)

Group	Sight to 8 days	> 8 days to 1 month	>1 month to 3 months	>3 months to 6 months	>6 months to 1 year	>1 year to 3 years	>3 years to 5 years	>5 years	Total
31 December 2020	£000	£000	£000	£000	£000	£000£	£000	£000	£000£
Deposits from customers Other liabilities	3,106 4,266	3,194 -	19,775 -	53,380 -	59,023 -	61,491 -	25,221 1,500	- 5,950	225,190 11,716
Total liabilities	7,372	3,194	19,775	53,380	59,023	61,491	26,721	5,950	236,906
Group	Sight to 8 days	> 8 days to 1 month	>1 month to 3 months	>3 months to 6 months	>6 months to 1 year	>1 year to 3 years	>3 years to 5 years	>5 years	Total
31 December 2019	£000	£000	£000	£000	£000	£000	£000	£000	£000
Deposits from customers Other liabilities	2,900 3,302	5,127 -	19,670 -	40,315	43,792	77,746	22,397 1,500	- 5,950	211,947 10,752
Total liabilities	6,202	5,127	19,670	40,315	43,792	77,746	23,897	5,950	222,699

- a) Risk management
- ii) Liquidity risk (continued)

Maturity of assets and liabilities as at the reporting date (consolidated)

Group	Sight to 8 days	> 8 days to 1 month	>1 month to 3 months	>3 months to 6 months	>6 months to 1	>1 year to 3	>3 years to 5	>5 years	Total
31 December 2020	£000	£000	£000	£000	year £000	years £000	years £000	£000	£000
Assets									
Cash and cash equivalents	30,517		1,300	-		-	-	-	31,817
Debt securities		5,301	14,000		6,231		-	-	25,532
Loans and advances	6,545	7,750	21,565	17,822	27,490	84,111	25,756	2,379	193,418
Other assets	-	-	-	-	-	-	-	9,388	9,388
Total assets	37,062	13,051	36,865	17,822	33,721	84,111	25,756	11,767	260,155
Liabilities									
Deposits from customers	3,106	2,736	18,981	52,478	57,922	58,805	24,257	-	218,285
Other liabilities	4,266	-	-		-	-	1,500	5,950	11,716
Total liabilities	7,372	2,736	18,981	52,478	57,922	58,805	25,757	5,950	230,001
Group	Sight	> 8	>1	>3	>6	>1	>3	>5	Total
	to	days	month	months	months	year	years	years	
	8 days	to 1	to 3	to 6	to 1	to 3	to 5		
21 December 2010	0000	month	months	months	year	years	years	0000	0000
31 December 2019	£000	£000	£000	£000	£000	£000	£000	£000	£000
Assets	10 450								10 450
Cash and cash equivalents Debt securities	13,452	- 5,795	- 15,748	- 17,751	-	- 7,498	-	-	13,452 46,792
Loans and advances	12,958	2,017	12,652	14,977	- 32,615	77,077	- 27,461	- 7	179,764
Other assets	12,330	2,017	12,002		52,015		27,401	5,693	5,712
Total assets	26,429	7,812	28,400	32,728	32,615	84,575	27,461	5,700	245,720
10101 055615	20,429	7,012	20,400	32,720	32,015	64,373	27,401	5,700	245,720
Liabilities									
Deposits from customers	2,889	5,060	19,411	39.867	43,574	76,953	22,179	_	209,933
Other liabilities	3,302			- 33,007	-13,574	- 10,333	1,500	5.950	10,752
Total liabilities	6,191	5,060	19,411	39,867	43,574	76,953	23,679	5,950	220,685
	0,101	0,000	10,711	00,007	10,074	, 0,000	20,070	0,000	220,000

# iii) Operational risk

Operational risk arises from the potential for inadequate systems including systems' breakdown, errors, poor management, breaches in internal controls, fraud and external events to result in financial loss or reputational damage. Operational risk also occurs when lending through an outsourced partner. The Group manages this risk through appropriate risk controls and loss mitigation actions. These actions include a balance of policies, procedures, internal controls and business continuity arrangements. Operational risk across the Group is analysed and discussed at all Board meetings, with ongoing monitoring of actions arising to address the risks identified.

#### iv) Market risk

Market risk is the risk that changes in the level of interest rates, changes in the rate of exchange between currencies or changes in the price of securities and other financial contracts including derivatives will have an adverse financial impact. The primary market risk within the Group is interest rate risk exposure. As at 31 December 2020 and 2019, the fair value of the financial instruments as presented in the interest risk table below are considered to be equal to their carrying amounts.

During the year the Group was exposed to market price risk through holding available-for-sale financial instruments. The only significant exposure relates to the financial asset carried at fair value through profit and loss, which is an equity investment stated at market value. Given the size of this holding, which was £4,000 at 31 December 2020 (2019: £19,000) the potential impact on the results of the Group is relatively small and no sensitivity analysis has been provided for the market price risk.

# a) Risk management

# iv) Interest rate risk

Interest rate risk arises from the difference between the maturity of capital and interest payable on customer deposit accounts, and the maturity of capital and interest receivable on loans and financing. The differing maturities on these products create interest rate risk exposures due to the imperfect matching of different financial assets and liabilities. The risk is managed on a continuous basis by management and reviewed by the Board. The Group monitors interest rate risk on a monthly basis via the ALCO.

The matching of the maturity interest rates of assets and liabilities is fundamental to the management of the Group. The maturities of assets and liabilities and the ability to replace, at an acceptable cost, interest bearing liabilities as they mature are important factors in assessing the liquidity of the Group and its exposure to changes in interest rates.

#### Interest risk re-pricing table

The following tables present the interest rate mismatch position between assets and liabilities over the respective maturity dates. The maturity dates are presented on a worst-case basis, with assets being recorded at their latest maturity and customer accounts at the earliest:

	Sight to 1 month	>1 month to 3 months	>3 months to 6 months	>6 months to 1 year	>1 year to 3 years	>3 years to 5 years	> 5 years	Non- Interest Bearing	Total
31 December 2020	£000	£000	£000	£000	£000	£000	£000	£000	£000
Assets									
Cash and cash equivalents Debt securities	30,517 5,301	1,300 14,000	-	- 6,231	Ξ	-	-	-	31,817 25,532
Loans and advances Other assets	14,295	21,565	17,822	27,490	84,111	25,756 -	2,379	- 9,388	193,418 9,388
Total assets	50,113	36,865	17,822	33,721	84,111	25,756	2,379	9,388	260,155
Liabilities and equity Deposits from customers Other liabilities Total capital reserves	5,842 - -	18,981 - -	52,478 - -	57,922 - -	58,805 - -	24,257 1,500	- 5,950 -	- 4,266 30,154	218,285 11,716 30,154
Total liabilities and equity	5,842	18,981	52,478	57,922	58,805	25,757	5,950	34,420	260,155
Interest rate sensitivity gap	44,271	17,884	(34,656)	(24,201)	25,306	(1)	(3,571)	(25,032)	-
	Sight to 1 month	>1 month to 3 months	>3 months to 6 months	>6 months to 1 year	>1 year to 3 years	>3 years to 5 years	> 5 years	Non- Interest Bearing	Total
31 December 2019	£000	£000	£000	£000	£000	£000	£000	£000	£000
Assets Cash and cash equivalents Debt securities Loans and advances	13,452 5,795 14,975	- 15,748 12,652	- 17,751 14,977	- - 32,615	- 7,498 77,077	- - 27,461	- - 7		13,452 46,792 179,764
Other assets Total assets	-	-	-	-	-	-		5,712	5,712
Total assets	34,222	28,400	32,728	32,615	84,575	27,461	7	5,712	245,720
Liabilities and equity Deposits from customers Other liabilities Total capital reserves	7,949 - -	19,411 - -	39,867 - -	43,574 - -	76,953 - -	22,179 1,500	- 5,950 -	- 3,302 25,035	209,933 10,752 25,035
Total liabilities and equity	7,949	19,411	39,867	43,574	76,953	23,679	5,950	28,337	245,720
Interest rate sensitivity gap	26,273	8,989	(7,139)	(10,959)	7,622	3,782	(5,943)	(22,625)	-

a) Risk management (continued)

# iv) Market risk (continued)

Interest risk re-pricing table (continued)

# Sensitivity analysis for interest rate risk

The Group monitors the impact of changes in interest rates on the above interest rate mismatch positions using a method consistent with the FSA required reporting standard. The methodology applies weightings to the net interest rate sensitivity gap in order to quantify the impact of an adverse change in interest rates of 2.0% per annum (2019: 2.0%). The following tables set out the estimated total impact of such a change based on the mismatch at the reporting date: -

31 December 2020	Sight to 1 month	>1 month to 3 months	>3 months to 6 months	>6 months to 1 year	>1 year to 3 years	>3 years to 5 years	> 5 years	Non- Interest Bearing	Total
Interest rate sensitivity gap (£000)	44,271	17,884	(34,656)	(24,201)	25,306	(1)	(3,571)	(25,032)	-
Weighting	-	0.003	0.007	0.014	0.027	0.054	0.115	-	-
Cumulative (£000)	-	54	(243)	(339)	683	-	(411)	-	(256)
31 December 2019	Sight to 1 month	>1 month to 3 months	>3 months to 6 months	>6 months to 1 year	>1 year to 3 years	>3 years to 5 years	> 5 years	Non- Interest Bearing	Total
Interest rate sensitivity gap (£000)	26,273	8,989	(7,139)	(10,959)	7,622	3,782	(5,943)	(22,625)	-
Weighting	0.000	0.003	0.007	0.014	0.027	0.054	0.115	0.000	
Cumulative (£000)	-	27	(50)	(153)	206	204	(683)	-	(449)

# b) Classification of financial assets and financial liabilities

The following table provides reconciliation between line items in the statement of financial position and categories of financial instruments.

31 December 2020	Mandatorily at FVTPL £000	Designated as at FVTPL £000	FVOCI - Debt instruments £000	FVOCI - equity instruments £000	Amortised cost £000	Total carrying amount £000
Cash and cash equivalents	-	-	-	_	31,817	31,817
Debt securities	-		25,532	-	-	25,532
Trading assets	4	-		-	-	4
Loans and advances to customers	-	-	-	-	193,418	193,418
Trade and other receivables	-	-	-	-	1,543	1,543
Amounts due from Group undertakings		-			435	435
Total financial assets	4	-	25,532	-	227,213	252,749
Customer accounts	-		-	-	218,285	218,285
Creditor and accrued charges	-	-	-	-	3,089	3,089
Amounts due to Group undertakings	-	-	-	-	41	41
Subordinated loans	_	-	-	-	7,450	7,450
Total financial liabilities	-	-	-		228,865	228,865

# b) Classification of financial assets and financial liabilities (continued)

31 December 2019	Mandatorily at FVTPL £000	Designated as at FVTPL £000	FVOCI - Debt instruments £000	FVOCI - equity instruments £000	Amortised cost £000	Total carrying amount £000
Cash and cash equivalents				_	13,452	13,452
Debt securities	_	_	46,792	_	10,402	46,792
Trading assets	19	-		-	-	19
Loans and advances to customers	-	_	-	_	179,764	179.764
Trade and other receivables	-	_	_	_	1,699	1,699
Amounts due from Group undertakings	-	-	-		224	224
Total financial assets	19	-	46,792	-	195,139	241,950
Customer accounts	_	-	-	_	209,933	209,933
Creditor and accrued charges		-	-	-	1,945	1,945
Block creditors	-		-	-	-	-
Amounts due to Group undertakings	-	-		-	531	531
Subordinated loans	-	-	-	-	7,450	7,450
Total financial liabilities	-	_	_	-	219,859	219,859

# c) Capital management

# Regulatory capital

The Group considers capital to comprise share capital, reserves and subordinated loans. Capital is deployed by the Board to meet the commercial objectives of the Group, whilst meeting regulatory requirements. The Group's policy is to maintain a strong capital base so as to maintain investor, creditor, depositor and market confidence and to sustain future development of the business. In implementing current capital requirements, in line with Basel III, the FSA has updated it directions requiring the Group to maintain a prescribed ratio of Common Equity Tier 1 capital ("CET1"), Tier 1 and Total Capital to total risk-weighted assets. This requirement has been adhered to throughout the year. The Group's regulatory capital is analysed into three tiers:

- CET1 capital, which includes ordinary share capital, share premium and retained earnings;
- Tier 1 capital, which is calculated as CET1 capital plus additional Tier 1 capital ("AT1"). AT1 capital is defined as instruments that are not common equity but are eligible to be included in this tier, such as contingent convertible bonds that absorb losses if regulatory capital falls below levels determined by the regulator; and
- Tier 2 capital, which includes collective impairment allowances up to the level set by the FSA and subordinated loan liabilities.

During the year the Group's regulatory capital was analysed into two tiers:

- Tier 1 capital, which includes ordinary share capital, share premium and retained earnings; and
- Tier 2 capital, which includes collective impairment allowances up to the level set by the FSA, subordinated loan liabilities and unrealised gains on financial instruments carried at fair value.

# 4. Risk and capital management (continued)

#### c) Capital management (continued)

The Bank's regulatory capital position at 31 December was as follows:

	2020 £000	2019 £000
Tier 1 capital		
Ordinary share capital	15,500	10,750
Retained earnings ^	14,570	14,285
Deduction for goodwill	(1,126)	(448)
Deduction for intercompany receivables	(435)	(224)
Deduction for intangible assets	(692)	(563)
Non-controlling interest	84	-
Total Tier 1 capital	27,901	23,800
Tier 2 capital		
Subordinated loans	7,450	7,450
Collective allowances for impairment	297	141
Total Tier 2 capital	7,747	7,591
Total regulatory capital	35,648	31,391
Total risk-weighted assets	186,736	184,777
Risk asset ratio		
Tier 1 capital ratio	14.9%	12.9%
Total regulatory capital expressed as a percentage of total risk-weighted assets	19.1%	17.0%

^ Retained earnings used in the risk asset ratio calculation can vary from that shown on the statement of financial position due to the classification of certain items within the calculation as prescribed by the FSA. The main adjustment relates to profit for the year which cannot be recognised as capital until the financial statements have been audited unless an interim period is first verified by an external auditor. Another adjustment is that intercompany receivables are deducted from Tier 1 capital.

#### d) Fair value of financial instruments

The fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments, the Group determines fair values using other valuation techniques.

For financial instruments that trade infrequently and have little price transparency, fair value is less objective, and requires varying degrees of judgement depending on liquidity, concentration, uncertainty of market factors, pricing assumptions and other risks affecting the specific instrument:

#### Valuation models

The Group measures fair values using the following fair value hierarchy, which reflects the significance of the inputs used in making the measurements:

- Level 1: inputs that are quoted market prices (unadjusted) in active markets for identical instruments;
- Level 2: inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques in which all significant inputs are directly or indirectly observable from market data; and
- Level 3: inputs that are unobservable. This category includes all instruments for which the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments for which significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

# 4. Risk and capital management (continued)

# d) Fair value of financial instruments (continued)

# Financial instruments measured at fair value - fair value hierarchy

The following table analyses financial instruments measured at fair value at the reporting date, by the level in the fair value hierarchy into which the fair value measurement is categorised. The amounts are based on the values recognised in the statement of financial position.

31 December 2020	Level 1 £000	Level 2 £000	Level 3 £000	Total £000
Investment securities Government bonds Equities	25,532 4	-	-	25,532 4
	25,536		-	25,536
31 December 2019	Level 1 £000	Level 2 £000	Level 3 £000	Total £000
Investment securities Government bonds Equities	46,792 19	-	-	46,792 19
	46,811	-		46,811

# Financial instruments not measured at fair value

The following table sets out the fair values of financial instruments not measured at fair value and analyses them by the level in the fair value hierarchy into which each fair value measurement is categorised:

31 December 2020	Level 1 £000	Level 2 £000	Level 3 £000	Total Fair Values £000	Total Carrying Amount £000
Assets					
Cash and cash equivalents	-	31,817	-	31,817	31,817
Loans and advances to customers	-	-	193,418	193,418	193,518
Investment in associate	-	-	190	190	190
Amounts due from Group undertakings	-	-	435	435	435
Trade and other receivables	-	-	1,543	1,543	1,543
	-	31,817	195,586	227,403	227,503
Liabilities					
Customer accounts	-	218,285	-	218,285	218,285
Amounts due to Group undertakings	-	· -	41	41	41
Subordinated loan	-	-	7,450	7,450	7,450
Creditors and accruals			3,089	3,089	3,089
	v	218,285	10,580	228,865	228,865

# 4. Risk and capital management (continued)

# d) Fair value of financial instruments (continued)

Financial instruments not measured at fair value

31 December 2019	Level 1 £000	Level 2 £000	Level 3 £000	Total Fair Values £000	Total Carrying Amount £000
Assets					
Cash and cash equivalents	-	13,452	-	13,452	13,452
Investment in associate		-	187	187	187
Loans and advances to customers	-	-	179,76	179,764	179,764
			4		,
Amounts due from Group undertakings	-	-	224	224	224
Trade and other receivables			1,699	1,699	1,699
	-	13,452	181,874	195,326	195,326
Liabilities		· · · · · · · · · · · · · · · · · · ·		······	
Customer accounts	_	209,933	-	209,933	209,933
Amounts due to Group undertakings	-		531	531	531
Subordinated loan	-	_	7,450	7,450	7,450
Creditors and accruals	-	-	1,945	1,945	1,945
	-	209,933	9,926	219,859	219,859

Where available, the fair value of loans and advances is based on observable market transactions. Where observable market transactions are not available, fair value is estimated using valuation models, such as discounted cash flow techniques. Input into the valuation techniques includes expected lifetime credit losses, interest rates, prepayment rates and primary origination or secondary market spreads. For collateral-dependent impaired loans, the fair value is measured based on the value of the underlying collateral. Input into the models may include data from third party brokers based on over the counter trading activity, and information obtained from other market participants, which includes observed primary and secondary transactions.

## 5. Segmental analysis

Segmental information is presented in respect of the Group's business segments. The Board consider that the Group currently operates in one geographic segment, comprising of the Isle of Man, UK and Channel Islands. The primary format, business segments, is based on the Group's management and internal reporting structure. The Board consider that the Group operates in one product orientated segments (2019: one segment): Asset and Personal Finance (including provision of HP contracts, finance leases, personal loans, commercial loans and block discounting).

For the year ended 31 December 2020	Asset and Personal Finance £000
Net interest income Operating income Provision for impairment	15,095 11,781 (3,950)
Profit before tax	656
Capital expenditure	1,366
Total assets	260,155
Total liabilities	230,001
For the year ended 31 December 2019	Asset and Personal Finance £000
Net interest income Operating income Provision for impairment	17,531 12,400 (1,900)
Profit before tax	2,590
Capital expenditure	1,739
Total assets	245,720
Total liabilities	220,685

# 6. Interest income

	Gro	oup	Ba	Bank	
	2020	2019	2020	2019	
	£000	£000	£000	£000	
Interest income Loans and advances to customers Total interest income calculated using the effective interest method	<u>    19,508</u> 19,508	<u>21,857</u> 21,857	<u>18,965</u> 18,965	<u>21,598</u> 21,598	
Operating lease income Total interest income	<u>1,208</u>	<u>496</u>	<u>1,208</u>	<u>496</u>	
	20,716	22,353	20,173	22,094	

# 7. Impairment of loans and advances to customers

The charge in respect of specific allowances for impairment comprises:

	Gro	oup	Ba	nk
	2020	2019	2020	2019
	£000	£000	£000	£000
Specific impairment allowances made	6,833	2,091	6,825	2,548
Reversal of allowances previously made	(3,039)	(64)	(3,039)	(521)
Total charge for specific allowances for impairment	3,794	2,027	3,786	2,027

The charge in respect of collective allowances for impairment comprises:

	Gro	Group		Bank	
	<b>2020</b> 2019		2020	2019	
	£000	£000	£000	£000	
Collective impairment allowances made	194	138	194	153	
Release of allowances previously made	(38)	(265)	(38)	(280)	
Total charge for collective allowances for impairment	156	(127)	156	(127)	
Total charge for allowances for impairment	3,950	1,900	3,942	1,900	

# 8. Profit before taxation

The profit before tax for the year is stated after charging:

		Group		Ban	Bank	
		2020	2019	2019 <b>2020</b>	2019	
		£000	£000	£000£	£000	
Directors' fees		25	25	25	25	
Directors' remuneration		596	394	596	394	
Directors' pensions		22	21	22	21	
Directors' performance related pay		70	70	70	70	
Auditor's remuneration	as Auditor current year	153	91	153	91	
	non-audit services	10	62	10	62	
Pension cost defined contribution sch	eme	16	17	16	17	
Operating lease rentals for property		76	100	76	100	

# 9. Income tax

	Group		Company	
	2020 £000	2019 £000	2020 £000	2019 £000
Current tax expense				
Current year	(8)	279	(24)	241
Changes to estimates for prior years	-	-	-	-
Deferred tax expense	(8)	279	(24)	241
Origination and reversal of temporary differences	54	50	54	50
Utilisation of previously recognised tax losses	-	-	-	-
Changes to estimates for prior years	-	-	-	-
	54	50	54	50
Total tax expense	46	329	30	291
		2020		2019
Group		£000		£000
Reconciliation of effective tax rate				
Profit before tax on continuing operations		656		2,589
Fax using the Bank's domestic tax rate	10.0%	66	10.0%	2,000
Effect of tax rates in foreign jurisdictions	4.0%	26	0.7%	17
Non deductible expenses	0.0%	-	-	
Tax exempt income	0.0%	-	-	
Timing differences in current year	7.5%	49	0.1%	3
Origination and reversal of temporary differences in deferred tax	(8.2%)	(54)	1.9%	50
Tax reliefs	(6.3%)	(41)		
Total tax expense	7.0%	46	12.7%	329
		2020		2019
Bank		£000		£000
Reconciliation of effective tax rate				
Profit before tax on continuing operations		172		2,380
ax using the Bank's domestic tax rate	10.0%	27	10.0%	238
Effect of tax rates in foreign jurisdictions	0.0%	-	-	
Von deductible expenses	0.0%	-	-	
ax exempt income	0.0%	-	-	
Fiming differences in current year	35.5%	61	0.1%	3
Drigination and reversal of temporary differences in deferred tax	(27.9%)	(48)	2.1%	50
Changes to estimates for prior years	0.0%	-		
Total tax expense	17.6%	30	12.2%	291

The main rate of corporation tax in the Isle of Man is 0.0% (2019: 0.0%), however the profits of the Group's Isle of Man banking activities are taxed at 10.0% (2019: 10.0%). The profits of the Group's subsidiaries that are subject to UK corporation tax are taxed at a rate of 19.0% (2019: 19.0%).

The value of temporary differences recognised as a deferred tax liability for the Group is £192,000 (2019: £138,000) and £186,000 (2019: £138,000) for the Bank.

## 10. Cash and cash equivalents

	Group		Bank	
	2020 £000	2019 £000	2020 £000	2019 £000
Cash at bank and in hand Notice account balance (less than 95 days)	9,492 21,025	13,452	29,299	10,900 -
Fixed deposits (less than 90 days)	1,300	-	1,300	-
	31,817	13,452	30,599	10,900

Cash at bank includes an amount of £120,000 (2019: £1,060,000) representing receipts which are in the course of transmission.

## 11. Debt securities

	Gi	oup	Bank	
	2020 £000	2019 £000	2020 £000	2019 £000
Financial assets at FVOCI: UK Government Treasury Bills	24,431	44,690	24,431	44,690
Floating Rate Notes	1,101	2,102	1,101	2,102
	25,532	46,792	25,532	46,792

Debt securities are stated at fair value and unrealised changes in the fair value are reflected in equity. There were £261,000 (2019: £181,000) realised gains and £51,000 of unrealised losses (2019: unrealised gain of £50,000) during the year.

# 12. Trading asset

The investment represents shares in a UK quoted Company, elected to be classified as a financial asset at fair value through the profit or loss. The investment is stated at market value and is classified as a level 1 investment in the IFRS 13 fair value hierarchy. The cost of the shares was £471,000. The investment made a net gain of £6,000 (2019: loss of £1,000) during the year.

#### 13. Loans and advances to customers

Group	Gross Amount £000	2020 Impairment Allowance £000	Carrying Value £000	Gross Amount £000	2019 Impairment Allowance £000	Carrying Value £000
HP balances	72,926	(1,779)	71,147	65,846	(1,537)	64,309
Finance lease balances	34,373	(3,241)	31,132	40,359	(2,125)	38,234
Unsecured personal loans	28,041	(364)	27,677	21,505	(199)	21,306
Vehicle stocking plans	1,807	-	1,807	1,494	(36)	1,458
Wholesale funding arrangements	18,080	(808)	17,272	23,840	(300)	23,540
Block discounting	13,848	(418)	13,430	15,693	(200)	15,493
Secured commercial loans	9,602	(511)	9,091	11,651	(376)	11,275
Secured personal loans	2,152	-	2,152	4,149	-	4,149
Government backed loans	19,710		19,710		-	-
	200,539	(7,121)	193,418	184,537	(4,773)	179,764

# 13. Loans and advances to customers (continued)

Bank	Gross Amount £000	2020 Impairment Allowance £000	Carrying Value £000	Gross Amount £000	2019 Impairment Allowance £000	Carrying Value £000
HP balances	72,926	(1,779)	71,147	65,846	(1,537)	64,309
Finance lease balances	34,373	(3,241)	31,132	40,359	(2,125)	38,234
Unsecured personal loans	28,041	(364)	27,677	21,505	(199)	21,306
Vehicle stocking plans	1,807	-	1,807	1,494	(36)	1,458
Wholesale funding arrangements	21,360	(808)	20,552	22,181	(300)	21,881
Block discounting	13,848	(418)	13,430	15,693	(200)	15,493
Secured commercial loans	9,602	(511)	9,091	11,651	(376)	11,275
Secured personal loans	2,152	-	2,152	4,149	·	4,149
Government backed loans	19,710	-	19,710			
	203,819	(7,121)	196,698	182,878	(4,773)	178,105

Collateral is held in the form of underlying assets for HP, finance leases, vehicle stocking plans, block discounting, secured commercial and personal loans and wholesale funding arrangements.

	Gre	Bank		
	2020	2019	2020	2019
Specific allowance for impairment	£000	£000	£000	£000
Balance at 1 January	4,632	3,126	4,632	3,126
Specific allowance for impairment made	5,231	2,091	5,231	2,091
Release of allowances previously made	(1,519)	(64)	(1,519)	(64)
Write-offs	(1,520)	(521)	(1,520)	(521)
Balance at 31 December	6.824	4.632	6.824	4.632

	Gro	Bank		
	2020	2019	2020	2019
Collective allowance for impairment	£000	£000	£000£	£000
Balance at 1 January	141	268	141	268
Collective allowance for impairment made	194	153	194	153
Release of allowances previously made	(38)	(280)	(38)	(280)
Balance at 31 December	297	141	297	141
Total allowances for impairment	7,121	4,773	7,121	4,773

Advances on preferential terms are available to all Executive Directors, management and staff. As at 31 December 2020, £629,345 (2019: £490,641) had been lent on this basis. In the Group's ordinary course of business, advances may be made to MFG Shareholders but all such advances are made on normal commercial terms.

As detailed below, at the end of the current financial year 6 loan exposures exceeded 10.0% of the capital base of the Bank and Group, (2019: 5 loan exposures):

	Outst	Outstanding Balance		
	2020	2019	2020	
Exposure	£000	£000	£000£	
Block discounting facility	5,878	15,693	8,250	
Wholesale funding agreement	16,315	23,840	17,482	

### 13. Loans and advances to customers (continued)

# HP and finance lease receivables

Loans and advances to customers include the following HP and finance lease receivables:

	Group		Bank	
	2020	2019	2020	2019
	£000	£000	£000	£000
Less than one year	45,142	51,865	45.142	51,865
Between one and five years	62,157	71,124	62,157	71,124
Gross investment in HP and finance lease receivables	107,299	122,989	107,299	122,989

The investment in HP and finance lease receivables net of unearned income comprises:

	Group		Bank	
	2020 £000	2019 £000	2020 £000	2019 £000
Less than one year	43,030	44,787	43,030	44,787
Between one and five years	<u> </u>	61,418	<u> </u>	61,418
Net investment in HP and finance lease receivables	102,279	106,205	102,279	106,205

#### 14. Trade and other receivables

	Group		Bank	
	2020	2019	2020	2019
	£000	£000	£000	£000
Prepayments and other debtors	957	864	1,037	798
VAT Recoverable	586	835	586	835
	1,543	1,699	1,623	1,633

The Bank, as the Group VAT registered entity, had for some time considered the VAT recovery rate being obtained by the business was neither fair nor reasonable, specifically regarding the attribution of part of the residual input tax relating to the HP business not being considered as a taxable supply. In 2019, the Bank had a VAT receivable of £835,000. During the year, the Bank recognised an additional receivable and income of £372,000. This matter was resolved during the year and the Bank received full settlement.

After consultation with its professional advisors, the Bank made a notice of error correction to the Isle of Man Government Customs & Exercise Division ("C&E") in respect of a repayment for overpaid VAT to the amount of £534,000 exclusive of statutory interest in relation to bad debt relief that was not claimed during the period from 1 April 1989 to 18 March 1997. The Bank has recognised a receivable and income of £534,000 during the year.

#### 15. Property, plant and equipment

Group	Leasehold improvements £000	IT equipment £000	Furniture and equipment £000	Vehicles £000	Right-of- use assets £000	Total £000
Cost						
As at 1 January 2020	244	1,039	193	2,547	312	4,335
Acquisition of subsidiary	-	-	2,582	-	-	2,582
Additions	-	43	1,065	30	-	1,138
Disposals	-		-	(127)	-	(127)
As at 31 December 2020	244	1,082	3,840	2,450	312	7,928
Accumulated depreciation						
As at 1 January 2020	141	961	171	386	104	1,763
Charge for the year	23	54	176	410	104	767
Eliminated on disposals		-	-	-	-	-
As at 31 December 2020	164	1,015	347	796	208	2,530
Carrying value at 31 December 2020	80	67	3,493	1,654	104	5,398
Carrying value at 31 December 2019	103	78	22	2,161	208	2,572

# 15. Property, plant and equipment (continued)

Bank	Leasehold Improvements £000	IT Equipment £000	Furniture and equipment £000	Vehicles £000	Right-of- use assets £000	Total £000
Cost						
As at 1 January 2020	244	1,010	193	2,547	312	4,306
Additions	-	35	51	30	-	116
Disposals	-	-		(124)		(124)
As at 31 December 2020	244	1,045	244	2,453	312	4,298
Accumulated depreciation						
As at 1 January 2020	141	955	171	386	104	1,757
Charge for the year	23	45	8	410	104	590
Eliminated on disposals	-	-	-	-	-	-
As at 31 December 2020	164	1,000	179	796	208	2,347
Carrying value at 31 December 2020	80	45	65	1,657	104	1,951
Carrying value at 31 December 2019	103	55	22	2,161	208	2,549

# 16. Intangible assets

Group	Intellectual property rights £000	IT software £000	Total £000
Cost			
As at 1 January 2020	54	1,294	1,348
Acquisition of subsidiary	134	2	136
Additions	76	152	228
Disposals	-	-	-
As at 31 December 2020	264	1,448	1,712
Accumulated amortisation			
As at 1 January 2020	21	764	785
Charge for year	55	180	235
Impairment		-	-
Disposals		-	-
As at 31 December 2020	76	944	1,020
Carrying value at 31 December 2020	188	504	692
Carrying value at 31 December 2019	33	530	563
	Intellectual		
	property rights	IT software	Total
Bank	£000	£000	£000
Cost			
As at 1 January 2020	54	1,235	1,289
Additions	63	155	218
Disposals	-	-	210
As at 31 December 2020	117	1,390	1,507
Accumulated amortisation			
As at 1 January 2020	21	751	772
Charge for year	15	172	187
Impairment	- 15	172	107
Disposals			
As at 31 December 2020	36	923	959
Carrying value at 31 December 2020	81	467	548
Carrying value at 31 December 2019	33	484	517

# 17. Investment in Group undertakings

#### The Bank has the following investments:

Nature of business	31 December 2019 Holding %	Date and place of incorporation	Cost of investment 2020 £	Cost of investment 2019 £
Equipment rental	75.0	24 02 20154	726 705	
			1	- 1
			1	1
0			1 001 000	1.001.000
				10.000
Dormant			10,000	10,000
Dormant			1	1
Dormant	100.0	26.2.1996#	1	1
			1,737,710	1,011,005
	Equipment rental Consumer finance Litigation finance Asset finance Dormant Dormant Dormant	December 2019 HoldingNature of business%Equipment rental Consumer finance75.0 100.0 Litigation financeLitigation finance100.0 DormantDormant100.0 DormantDormant100.0 DormantDormant100.0 DormantDormant100.0 Dormant	December 2019 HoldingDate and place of incorporationNature of business%Equipment rental Consumer finance75.024.02.2015^ 26.2.1996#Litigation finance100.010.013.2.2004#Asset finance100.010.010.12.1999#Dormant100.010.012.6.2007^Dormant100.031.1.2006#	December 2019 Holding         Date and place of incorporation         Cost of investment 2020           Nature of business         %         24.02.2015^         726,705           Equipment rental Consumer finance         75.0         24.02.2015^         726,705           Consumer finance         100.0         26.2.1996#         1           Litigation finance         100.0         10.12.1999#         1,001,000           Dormant         100.0         2.4.1969#         10,000           Dormant         100.0         31.1.2006#         1           Dormant         100.0         31.1.2006#         1

# Incorporated within the Isle of Man.

Incorporated within the United Kingdom.

#### Amounts due from and to Group Companies

Amounts due from and to Group companies comprise loans which are unsecured, interest-free and repayable on demand.

#### Impairment of intercompany balances

An impairment of £101,000 was made in the current year (2019: £nil) against an intercompany balances receivable following a review of its recoverability.

### 18. List of associates

	Group 2020 £000	Group 2019 £000
The Business Lending Exchange ("BLX") Beer Swaps Limited ("BSL") (See note 19)	190	167 20
	190	187

On December 2017, 40.0% of the share capital of BLX was acquired for nil consideration. The Group's share of the associate's total comprehensive income during the year was £23,000 (2019: £111,000).

On April 2018, 20% of the share capital of BSL was acquired for nil consideration. During the year, the Group obtained control of the subsidiary. Prior to obtaining control, the share of the associate's total comprehensive income during the year was £nil (2019: 10,000).

## 19. Acquisition of subsidiary

#### Beer Swaps Limited ("BSL")

On 28 February 2020, the Bank announced that it had entered into an agreement to acquire 55% of the shares and voting interests in BSL. As a result, the Group's equity interest in BSL increased from 20% to 75%, obtaining control of BSL.

BSL provides equipment finance and rental products to UK based craft and micro-breweries.

This acquisition strengthens the Bank's strategy of developing a network of niche loan brokers within the UK.

In the six months to 30 June 2020, BSL contributed revenue of £183,000 and loss of £20,000 to the Group's results. If the acquisition had occurred on 1 January 2020, management estimates that the impact on consolidated fee income would have been £307,000, and the impact on consolidated profit before tax for the period would have been £65,000.

## 19. Acquisition of subsidiary (continued)

### A. Consideration transferred - BSL

The following table summarises the acquisition-date fair value of each major class of consideration transferred:

	000£
Cash	707
Settlement of pre-existing relationship	2,250
	2,957

#### B. Settlement of pre-existing relationship - BSL

The Bank and BSL were parties to a wholesale loan agreement with the Bank as lender and BSL as borrower. This pre-existing relationship was effectively terminated when the Bank acquired BSL.

#### C. Acquisition-related costs - BSL

The Group incurred acquisition related costs of £30,000 relating to external legal fees and due diligence costs. These costs have been included in 'other costs' in the condensed consolidated statement of profit or loss and other comprehensive income.

#### D. Identifiable assets acquired and liabilities assumed - BSL

The following table summarises the recognised amounts of assets acquired, and liabilities assumed at the date of acquisition:

	000£
Property, plant and equipment	2,582
Intangible assets - website	2
Intangible assets - customer related	71
Intangible assets - contract related	63
Cash	59
Receivables	109
Creditors	(299)
Total identifiable net assets acquired	2,587

#### E. Measurement of fair values - BSL

The valuation techniques used for measuring the fair value of material assets acquired were as follows:

Assets acquired	Valuation technique
Property, plant and equipment	Market comparison technique and cost technique: The valuation model considers market prices for similar items when they are available, and the depreciated replacement cost when appropriate. Depreciated replacement cost reflects adjustments for physical deterioration as well as functional and economic obsolescence.
Intangible assets	Multi-period excess earnings method: The multi-period excess earnings method considers the present value of net cash flows expected to be generated by the customer relationships.

The trade and other receivables comprise gross contractual amounts due of £116,000, of which £nil was expected to be uncollectable at the date of acquisition.

F. Goodwill - BSL

The goodwill arising from the acquisition has been recognised as follows:

	£000
Total consideration transferred	2,957
NCI, based on their proportionate interest in the recognised amounts of the assets and	
liabilities of BSL	51
Fair value of existing interest in BSL	257
Fair value of identifiable net assets	(2,587)
Goodwill	678

The remeasurement to fair value of the Bank's existing 20% interest in BSL resulted in a gain of £237,000 (£257,000 less the £20,000 carrying amount of the equity accounted investee at the date of acquisition). This amount has been included separately on the condensed statement of profit or loss and other comprehensive income.

#### 20. Goodwill

	Gro	up	Ban	k
	2020 £000	2019 £000	2020 £000	2019 £000
Acquisition of Beer Swaps Limited ("BSL") (see Note 19)	678	-	_	-
Acquisition of ECF Asset Finance PLC ("ECF") loan book	348	348	348	348
Acquisition adjustment ECF	211	211	211	211
Impairment ECF	(111)	(111)	(111)	(111)
	1,126	448	448	448

### Goodwill impairment

The goodwill is considered to have an indefinite life and is reviewed on an annual basis by comparing its estimated recoverable amount with its carrying value.

The estimated recoverable amount in relation to the goodwill generated on the purchase of ECF is based on a 3 year interest income forecast, extrapolated to 10 years using a 2.0% annual increment, and then discounted using a 12% discount factor (2019: 12.0% discount factor). The sensitivity of the analysis was tested using additional discount factors of 11.0% and 20.0% on varying sales volumes. On the basis of the above reviews no impairment to goodwill has been made in the current year (2019: none).

The estimated recoverable amount in relation to the goodwill generated on the purchase of BSL is based on a 4 year sales forecast, extrapolated to 14 years using a 1.5% annual increment, and then discounted using a 12% discount factor. The sensitivity of the analysis was tested using additional discount factors of 11.0% and 20.0% on varying sales volumes. On the basis of the above reviews no impairment to goodwill has been made in the current year.

## 21. Deposits from customers

	G	iroup		Bank
	2020	2019	2020	2019
	£000	£000	£000	£000
Retail customers	209,235	203,241	209,235	203,241
Corporate customers	9,050	6,692	9,050	6,692
	218,285	209,933	218,285	209,933

# 22. Creditors and accrued charges

	Gr	oup	E	Bank
	2020	2019	2020	2019
	£000	£000	£000	£000
Commission creditors	1,953	1,110	1,953	1,110
Lease liability	85	197	85	197
Other creditors and accruals	1,051	638	896	541
	3,089	1,945	2,934	1,848

### 23. Subordinated loans

MFG has issued the following subordinated loans to the Bank: Group and Bank

Creation	Maturity	Interest rate % pa.	2020 £000	2019 £000
00 July 0010	22 http://	7.0	4 000	4 0 0 0
22 July 2013	22 July 2033	7.0	1,000	1,000
25 October 2013	25 October 2033	7.0	1,000	1,000
11 February 2014	11 February 2034	7.0	500	500
27 May 2014	27 May 2034	7.0	500	500
9 July 2014	9 July 2034	7.0	500	500
17 September 2014	17 September 2034	7.0	400	400
23 September 2016	23 September 2036	7.0	1,100	1,100
12 May 2017	12 May 2037	7.0	450	450
24 May 2018	24 May 2038	7.0	2,000	2,000
			7,450	7,450

## 24. Pension liability

The Conister Trust Pension and Life Assurance Scheme ("Scheme") operated by the Bank is a funded defined benefit arrangement which provides retirement benefits based on final pensionable salary. The Scheme is closed to new entrants and the last active member of the Scheme left pensionable service in 2011.

The Scheme is approved in the Isle of Man by the Assessor of Income Tax under the Income Tax (Retirement Benefit Schemes) Act 1978 and must comply with the relevant legislation. In addition, it is registered as an authorised scheme with the FSA in the Isle of Man under the Retirement Benefits Scheme Act 2000. The Scheme is subject to regulation by the FSA but there is no minimum funding regime in the Isle of Man.

The Scheme is governed by two corporate trustees, Conister Bank Limited and Boal & Co (Pensions) Limited. The trustees are responsible for the Scheme's investment policy and for the exercise of discretionary powers in respect of the Scheme's benefits.

The rules of the Scheme state: "Each Employer shall pay such sums in each Scheme Year as are estimated to be required to provide the benefits of the Scheme in respect of the Members in its employ".

#### Exposure to risk

The Bank is exposed to the risk that additional contributions will be required in order to fund the Scheme as a result of poor experience. Some of the key factors that could lead to shortfalls are: -

- investment performance the return achieved on the Scheme's assets may be lower than expected; and
- mortality members could live longer than foreseen. This would mean that benefits are paid for longer than expected, increasing the value of the related liabilities.

In order to assess the sensitivity of the Scheme's pension liability to these risks, sensitivity analyses have been carried out. Each sensitivity analysis is based on changing one of the assumptions used in the calculations, with no change in the other assumptions. The same method has been applied as was used to calculate the original pension liability and the results are presented in comparison to that liability. It should be noted that in practice it is unlikely that one assumption will change without a movement in the other assumptions; there may also be some correlation between some of these assumptions. It should also be noted that the value placed on the liabilities does not change on a straight line basis when one of the assumptions is changed. For example, a 2.0% change in an assumption will not necessarily produce twice the effect on the liabilities of a 1.0% change.

No changes have been made to the method or to the assumptions stress-tested for these sensitivity analyses compared to the previous period. The investment strategy of the Scheme has been set with regard to the liability profile of the Scheme. However, there are no explicit asset-liability matching strategies in place.

#### Restriction of assets

No adjustments have been made to the balance sheet items as a result of the requirements of IFRIC 14 issued by International Accounting Standards Board's International Financial Reporting Interpretations Committee.

#### Scheme amendments

There have not been any past service costs or settlements in the financial year ending 31 December 2020 (2019: none).

#### Funding policy

The funding method employed to calculate the value of previously accrued benefits is the Projected Unit Method. Following the cessation of accrual of benefits when the last active member left service in 2011, regular future service contributions to the Scheme are no longer required. However, additional contributions will still be required to cover any shortfalls that might arise following each funding valuation.

The most recent full actuarial valuation was carried out at 31 March 2020, which showed that the market value of the Scheme's assets was £1,432,000 representing 65.2% of the benefits that had accrued to members, after allowing for expected future increases in earnings. As required by IAS 19 this valuation has been updated by the actuary as at 31 December 2020.

The amounts recognised in the consolidated statement of financial position are as follows:

Total underfunding in funded plans recognised as a liability	2020 £000	2019 £000
Fair value of plan assets Present value of funded obligations	1,406 (2,350)	1,471 (2,159)
	(944)	(688)

# 24. Pension liability (continued)

		2000	0010
Movement in the liability for defined benefit obligations		2020 £000	2019 £000
Opening defined benefit obligations at 1 January	2	2,159	1,945
Benefits paid by the plan		(76)	(69)
Interest on obligations		45	55
Actuarial loss		222	228
Liability for defined benefit obligations at 31 December	2	2,350	2,159
Movement in plan assets		2020 2000	2019 £000
Opening fair value of plan assets at 1 January	1	,471	1,361
Expected return on assets		30	38
Contribution by employer			41
Actuarial (loss)/gain		(19)	100
Benefits paid		(76)	(69)
Closing fair value of plan assets at 31 December	1	,406	1,471
Expense recognised in statement of profit or loss and other comprehensive income		2020	2019
		0003	£000
Interest on obligation		45	55
Interest on plan assets		(30)	(38)
Total included in personnel costs		15	17
Actual return on plan assets		11	142
Actuarial loss recognised in statement of other comprehensive income		2020 £000	2019 £000
Actuarial (lass) / gain on plan accesta		(10)	
Actuarial (loss) / gain on plan assets Actuarial loss on defined benefit obligations		(19) (222)	100 (228)
		(241)	(128)
		2020	2019
Plan assets consist of the following		%	%
Equity securities		47	50
Corporate bonds		19	18
Government bonds		29	30
Cash Other		2 3	2
		100	100
The actuarial assumptions used to calculate scheme liabilities under IAS 19 are as follows:			
	2020 %	2019 %	2018 %
Rate of increase in pension in payment:			
- service up to 5 April 1997	-	-	-
- service from 6 April 1997 to 13 September 2005	2.9	3.0	3.0
convice from 14 September 2005	2.1	2.1	2.1
- service from 14 September 2005 Bate of increase in deferred pensions	5.0	6.0	
- service from 14 September 2005 Rate of increase in deferred pensions Discount rate applied to scheme liabilities	5.0 1.8	5.0 2.9	5.0 2.6

The assumptions used by the actuary are best estimates chosen from a range of possible assumptions, which due to the timescale covered, may not necessarily be borne out in practice.

# 25. Called up share capital

Authorised: Ordinary shares of 25p each	Number	£000
As at 31 December 2020	100,000,000	25,000
As at 31 December 2019	52,000,000	13,000
Issued and fully paid: Ordinary shares of 25p each	Number	£000
Issued and fully paid: Ordinary shares of 25p each As at 31 December 2020	Number 62,000,000	£000 15,500

## 26. Analysis of changes in financing during the year

	Gi	Group		Bank	
	2020	2019	2020	2019	
	£000	£000	£000£	£000	
Opening balance	18,200	16,688	18,200	16,550	
Issue of shares	4,750	1,650	4,750	1,650	
Issue of subordinated loans	-	-	-	-	
Debt acquired from acquisition of subsidiary		(138)		-	
Closing balance	22,950	18,200	22,950	18,200	

The closing balance is represented by £15,500,000 share capital (2019: £10,750,000) and £7,450,000 subordinated loans (2019:  $\pounds$ 7,450,000).

## 27. Regulator

The Group is licensed to undertake banking activities by the FSA. In addition, the Group is regulated by the Financial Conduct Authority in the United Kingdom for credit and brokerage related activities.

### 28. Related party transactions

#### Cash deposits

During the year, the Bank held cash on deposit on behalf of Jim Mellon (Executive Chairman of MFG) and companies related to Jim Mellon and Denham Eke (Chief Executive Officer of MFG). Total deposits amounted to £432,213 (2019: £446,366), at normal commercial interest rates in accordance with the standard rates offered by the Bank.

During the year, the Bank held cash on deposit on behalf of David Gibson (Non-executive Director of the Bank and MFG) of £50,282 (2019: £nil).

#### Staff and commercial loans

Details of staff loans are given in note 13 to the Financial Statements.

Normal commercial loans have been made to various companies connected to Jim Mellon and Denham Eke. As at 31 December 2020, £23,742 of capital and interest was outstanding (2019: £62,746).

#### Intercompany recharges

Various intercompany recharges are made during the course of the year as a result of the Bank settling debts in other Group companies. Edgewater Associates Limited ("EWA") provides services to Manx Financial Group plc in arranging its insurance and defined contribution pension arrangements.

#### Loan advance to EWA

On 14 December 2016, a loan advance was made to EWA by the Bank in order to provide the finance required to acquire MBL. The advance was for £700,000 at an interest rate of 8% per annum repayable over 6 years. A negative pledge was given by EWA to not encumber any property or assets or enter into an arrangement to borrow any further monies. The balance as at 31 December 2020 was £273,568 (2019: £395,172).

#### Loan advance to BLX

On 11 October 2017, a £4,000,000 loan facility was made available to BLX by the Bank in order to provide the finance required to expand its operations. The facility is for 12 months, followed by a 3 year amortisation period. Interest is charged at commercial rates. At 31 December 2020, £4,587,000 (2019: £4,000,000) had been advanced to BLX.

#### Investments

The Bank holds less than 1.0% equity in the share capital of an investment of which Jim Mellon is a shareholder (note 12). Denham Eke acts as co-chairman.

# 28. Related party transactions (continued)

# Key management personnel remuneration including Executive Directors

Short-term employee benefits	596	394
	£000	£000
	2020	2019

### 29. Leases

The Group leases the head office building in the Isle of Man. The lease typically run for a period of 10 years with an option to renew the lease after that date. Lease payments are renegotiated every 10 years to reflect market rentals.

The Group leases an office unit in the United Kingdom and IT equipment with contract terms of 2 to 3 years. These leases are short-term and/or leases of low-value items. The Group has elected not to recognise right-of-use assets and lease liabilities for these leases.

Information about leases for which the Group is a lessee is presented below.

#### i. Right-of-use assets

Right-of-use assets related to leased properties that do not meet the definition of investment property are presented as property, plant and equipment.

	Land and buildings	Total
Group	£000	£000
Cost		
As at 1 January 2020	312	312
Additions		- 1
Disposals	-	-
As at 31 December 2020	312	312
Accumulated depreciation		
As at 1 January 2020	104	104
Charge for the year	104	104
Eliminated on disposals	-	-
As at 31 December 2020	208	208
Carrying value at 31 December 2020	104	104
Carrying value at 31 December 2019	208	208
ii. Amounts recognised in profit or loss		
II. Amounts recognised in profit of loss	2020	2019
	£000	£000
Interest on lease liabilities	11	47
Depreciation expense	104	104
Expenses relating to short-term leases and low-value assets	76	100
iii Amounts recognised in statement of cash flows		
	2020	2019
	£000	£000
Total cash outflow for leases	134	154
iv. Non-cancellable operating lease rentals are payable in respect of property as follows:		
	2020	2019
		£000
	£000	
Less than one year	£000 76	100
Between one and five years	······	
Less than one year Between one and five years Over five years	······	

# 30. Subsequent events

There were no significant subsequent events that occurred after the year ended 31 December 2020.